



# Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:

Toll Free Phone: (866) 225-9067

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# Job Board Posting



Careers.Indigenous.Link

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## Relationship Management Associate

**Job ID** FCC-EN-R-1006000

**Web Address**

<https://careers.indigenous.link/viewjob?jobname=FCC-EN-R-1006000>

**Company** Farm Credit Canada

**Location** Guelph, Ontario

**Date Posted** From: 2024-03-18 To: 2024-03-31

**Job** Type: Full-time Category: Finance

**Languages** Language(s) Required: English

### Description

Closing Date (MM/DD/YYYY):03/31/2024 Worker Type:Term (Fixed Term) Language(s)

Required:English Term Duration (in months):16 Salary Range (plus eligible to receive a performance based incentive, applicable to position) :\$51,339 - \$69,459 AP:

Lending admin knowledge and an agriculture background needed:

Use your passion for providing extraordinary customer service to support a sales team offering financing to local producers. Youâ€™ll work with the team to build relationships with customers, help create sales opportunities, prepare loan documents and prospect for business growth. What youâ€™ll do:

- Proactively build and maintain relationships with customers
- Partner with Relationship Managers identifying and communicating with high potential customers and prospects
- Answer customer inquiries in a thorough and professional manner, creating sales opportunities
- Assist in the loan approval process
- Review loan files and ensure accurate completion of documentation
- Enter customer and financial details into the lending system with a high degree of accuracy

What weâ€™re looking for:

- Organized and detailed multi-tasker with strong technical expertise
- Confident communicator comfortable dealing with solicitors and financial institutions
- Passion for building customer relationships and working in partnership with a team
- Independent thinker able to make decisions and resolve issues
- Analytical skills to notice and resolve errors, problems or numerical data inconsistencies

What youâ€™ll need:

- A diploma in business and at least two years of related experience (or equivalent combination of education and experience)
- Specialized knowledge of lending procedures and approaches
- A love for agriculture

### How to Apply

Click "Apply Now"