



# Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Link's Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:  
Toll Free Phone: (866) 225-9067  
Toll Free Fax: (877) 825-7564  
L9 P23 R4074 HWY 596 - Box 109  
Keewatin, ON P0X 1C0

# Job Board Posting



Careers.Indigenous.Link

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## Benefits Consultant

<b>Job ID</b>	<b>F9-DA-90-42-82-A9</b>	
<b>Web Address</b>	<a href="https://careers.indigenous.link/viewjob?jobname=F9-DA-90-42-82-A9">https://careers.indigenous.link/viewjob?jobname=F9-DA-90-42-82-A9</a>	
<b>Company</b>	Johnston Group	
<b>Location</b>	Winnipeg, Manitoba	
<b>Date Posted</b>	From: 2020-10-22	To: 2021-04-20
<b>Job</b>	Type: Full-time	Category: Office
<b>Languages</b>	English	

### Description

Johnston Group provides employee benefit solutions to companies with one employee to 10,000 or more. We are a platinum member of Canada's Best Managed companies, having held the Best Managed distinction every year since 2001. We are also one of Manitoba's Top Employers for 2020, and one of Canada's Top Small & Medium Employers for 2020. Headquartered in Winnipeg, MB, Johnston Group believes in giving back to our community.

CINUP, a division of Johnston Group, brings Indigenous communities together as one collective force to achieve marketplace power, enhancing employee benefits, services and stability. With a reputation for providing superior levels of service and education, paired with unique benefit solutions, CINUP has been a trusted name in Indigenous communities for over three decades.

Benefits Consultant (CINUP)

As the successful candidate, you will draw on your expertise and knowledge in both group insurance and pension to lead client meetings, renewal meetings and regular communications that provide added value and service to our clients. You will use your entrepreneurial spirit to drive and grow business while keeping the clients' service needs at the core of everything you do; building relationships through which our clients can embrace the advice you provide on a full range of benefits and services.

Significant travel will be required to remote and non-remote regions across Canada to deliver employer and employee presentations and to develop long-term relationships. Additional job duties will include participating in regional and annual client workshops, addressing client inquiries in a timely manner, assessing needs of large-case clients, preparing client meeting reports and achieving annual retention objectives.

Qualifications:

- Must be licensed in Life, Accident & Sickness, or become licensed within six months of hire
- Two to five years' experience in group insurance and/or pension plans, with previous experience in a client service role
- Exceptional customer service skills, with the ability to develop strong partnerships with our clients
- Strong organizational skills and ability to multi-task
- Effective issue resolution skills
- Excellent communication skills
- Ability to work independently and as part of a team
- Extensive travel is required to remote and non-remote First Nations Communities

### How to Apply

Send your resume to: [human.resources@johnstongroup.ca](mailto:human.resources@johnstongroup.ca) or apply on the job posting link on our careers page by clicking Apply Now!

Persons with disabilities who need accommodation in the application process may e-mail a request to [human.resources@johnstongroup.ca](mailto:human.resources@johnstongroup.ca).