



Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Link's Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

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Job Board Posting



Careers.Indigenous.Link

Date Printed: 2024/04/29

Senior Relationship Management Associate (Bilingual)

Job ID	F7-76-78-66-19-81
Web Address	https://careers.indigenous.link/viewjob?jobname=F7-76-78-66-19-81
Company	Farm Credit Canada
Location	Blainville, Kanata, Quebec, Ontario
Date Posted	From: 2023-03-09 To: 2023-04-09
Job	Type: Full-time Category: Agriculture
Job Start Date	April 20, 2023
Job Salary	To Be Discussed
Languages	English, French

Description

Job number: R-1004809

Location: Blainville, Quebec; Kanata, Ontario

Closing date: April 9, 2023

Language(s) required: English, French

Worker Type: Permanent

Commercial lending administration skills and passion for agriculture needed:

Build relationships that support a sales team offering financing to local agribusiness and agri-food operations. You'll join the team managing a complex portfolio, support loan approvals and lead loan administration tasks. This position is designated bilingual (English and French), and the successful candidate must be able to communicate in both of Canada's official languages.

What you'll do:

- Partner with senior colleagues to proactively build and maintain relationships with key and high-potential customers and prospects
- Answer inquiries, offer solutions, and process requests in a thorough and professional manner, creating sales opportunities
- Collaborate with senior loans analysts to complete complex loan documents and administrative processes
- Ensure ongoing, open communication with customers on assigned portfolio
- Enter customer and financial details into the lending system with a high degree of accuracy

What we're looking for:

- Team player with strong interpersonal skills who can easily build and maintain relationships
- Confident communicator comfortable dealing with solicitors and financial institutions
- Passion for building customer relationships and working in partnership with a team
- Well-organized problem-solver who can set priorities and adapt quickly to change
- Experienced multi-tasker with great customer service skills and strong technical expertise

What you'll need:

- A bachelor's degree in business administration and at least one year of related experience (or an equivalent combination of education and experience)
- Specialized knowledge of lending and loan administration procedures
- Understanding of syndication, inter-lender and securitization agreements and other similar agreements
- Technical understanding of complex financial statements to facilitate comprehensive data entry, account review writeup, and covenant testing

#FCCEN

How to Apply

Click "Apply Now"