



Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:

Toll Free Phone: (866) 225-9067

Toll Free Fax: (877) 825-7564

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Keewatin, ON P0X 1C0

Job Board Posting



Careers.Indigenous.Link

Date Printed: 2024/05/07

Employer Liaison/Job Developer

| | | |
|--------------------|---------------------------------------------------------------------------------------------------------------------------------------------------|---------------------------|
| Job ID | F4-66-9D-2F-85-D4 | |
| Web Address | https://careers.indigenous.link/viewjob?jobname=F4-66-9D-2F-85-D4 | |
| Company | Agilec | |
| Location | Oshawa, Ontario | |
| Date Posted | From: 2021-05-06 | To: 2021-05-20 |
| Job | Type: Full-time | Category: Human Resources |
| Languages | Bilingualism (English/French) considered a strong asset | |

Description

Position: Employer Liaison/Job Developer

Project: Veterans Affairs Canada, Career Transition Services and Education and Training Benefit program

Status: Full-time, Permanent

Address: Oshawa Head Office

Role Summary:

Working in accordance with our values, with set performance targets, the Employer Liaison helps candidates connect with employment opportunities while working directly with employers to promote our services, determine employer needs, and propose solutions through job matching and placement of candidates.

Education:

Completed post-secondary education from a recognized Canadian institution or its equivalent.

Experience:

• Minimum 2 years of Account Management/Sales experience

• Proven Account Management/Sales skills required to create, maintain, and enhance customer relationships

• Demonstrated success in achieving target outcomes

• Job Development and Employer Outreach

• Experience working with those identifying disabilities or other barriers to employment

Required Skills:

• Bilingualism (English/French) considered a strong asset

• Sales presentation skills; creating and delivering presentations

• Ability to motivate and empower others through coaching and positive feedback

• Motivated, goal oriented, persistent and a skilled negotiator

• Handles stressful situations and deadline pressures well

• High level of initiative and works well in a team environment

• Excellent communication and interpersonal skills

• Able to work with diverse groups including persons with multiple barriers, establish rapport quickly and maintain effective working relationships

• Extremely detail oriented

• Project management, organizational, and analytical skills

• Ability to execute a plan

• Intermediate user of Microsoft Office (Word, Excel, and Outlook)

Knowledge:

• Selling and closing techniques

• Proven solution focused coaching skills

• Knowledge of the provincial and national labour markets

• Strong knowledge of careers and occupations, various job requirements, job search skills

• Knowledge of community and government resources available to clients and employers

• General knowledge of Employment & Human Resources Legislation and practices considered an asset

• Basic understanding of computer networks, hardware, and office equipment

Hours and Duration:

• 8 hour shifts within the hours of operation (Monday to Friday 6:30am-8:00pm)

Hourly Rate: Employer Liaison pay scale applies

Experience

How to Apply

Please submit a cover letter and resume by e-mail to the attention of Tara Jones, Project Coordinator at jobs@agilec.ca

Please place EL • "Your Last Name" • " VAC in the subject line of your email.

Closing Date: May 20, 2021

Agilec welcomes and encourages applications from people with disabilities. We accommodate disabilities during the selection process.

We thank you for your interest, but only candidates selected for an interview will be contacted.