



# Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:

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# Job Board Posting



Careers.Indigenous.Link

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## Territory Relationship Specialist (Bilingual)

**Job ID** F0-FE-BE-C8-4C-97

**Web Address**

<https://careers.indigenous.link/viewjob?jobname=F0-FE-BE-C8-4C-97>

**Company** Farm Credit Canada

**Location** Regina, Saskatchewan

**Date Posted** From: 2020-09-13

To: 2020-09-27

**Job** Type: Full-time

Category: Finance

**Languages** English

### Description

Closing Date (MM/DD/YYYY): 09/27/2020

Worker Type: Permanent

Language(s) Required: English, French

Knowledge of ag business and industry trends required:

Manage business-to-business relationships that contribute to FCC's growing loan portfolio.

Multiple positions available. This position is designated bilingual (English and French), and the successful candidate must be able to communicate in both of Canada's official languages.

What you'll do:

- Work with crop input retailers and farm equipment dealers on how using FCC point-of-sale financing can help them enhance their businesses
- Develop business relationships
- Support Territory Relationship Managers with customer and partner requests
- Execute sales and marketing strategies remotely

What we're looking for:

- Problem-solver who builds strong customer and partner relationships
- Collaborator with experience in consultation and business development practices
- Team player who helps others achieve their goals
- Strong communicator who's comfortable working with finance and sales staff

What you'll need:

- A degree in agriculture, business or commerce and three to five years of related experience (or equivalent combination of education and experience)
- In-depth knowledge of lending, marketing and sales
- A love for agriculture

### How to Apply

To apply, click Apply Now!