



Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:

Toll Free Phone: (866) 225-9067

Toll Free Fax: (877) 825-7564

L9 P23 R4074 HWY 596 - Box 109

Keewatin, ON P0X 1C0

Job Board Posting



Careers.Indigenous.Link

Date Printed: 2024/05/04

Business Development Officer

Job ID	D7-F3-CB-86-7E-80	
Web Address	https://careers.indigenous.link/viewjob?jobname=D7-F3-CB-86-7E-80	
Company	Nous Infosystems	
Location	Mississauga, Ontario	
Date Posted	From: 2018-11-23	To: 2019-05-22
Job	Type: Full-time	Category: Information Technology
Job Start Date	As soon as possible	
Job Salary	\$110,000 per annum plus Bonus For 40 Hours Per Week	
Languages	Fluency In Spoken And Written English.	

Description

Nous Infosystems, a global technology solutions company urgently require a Business Development Officer who is result oriented with strong project management, business acumen & marketing skills to expand & grow their business. The ideal candidate must be highly confident and take ownership of a developing market by generating business for the company and building new relationships. The location of this job is at 2 Robert Speck Parkway, Mississauga, Ontario.

Job Type: Permanent, full time position

Benefits:: 2 weeks of annual vacation on the completion of every 12 months.

Experience

Minimum 5 years experience; Proven track record in setting up and generating business.

Education Requirements

Degree in Economics, Commerce or Business Administration

Essential Skills

- â€¢ Plan, design and implement processes to establish and support business growth;
- â€¢ Develop comprehensive knowledge about the business, its marketing activities, prospective clients and trends for the industry;
- â€¢ Develop quotes and business proposals;
- â€¢ Develop marketing strategies for the growth of the company;
- â€¢ Educate clients about the company and products;
- â€¢ Research organizations to identify new leads and reach out to them;
- â€¢ Plan and oversee new market initiatives;
- â€¢ Plan, design and implement processes to support business growth through customer and market definition;
- â€¢ Facilitate business growth by working together with clients and business partners;
- â€¢ Understand technological processes and provide complex solutions to customers;
- â€¢ Review and analyze presentations, contracts and agreements;
- â€¢ Coordinate with the technology and delivery teams to create excellent service offerings and

ensure customer acceptance of the deliverables in terms of design, code quality and performance;

- â€¢ Provide business expertise and create project work plans to meet the changing needs and requirements;
- â€¢ Manage project budget and determine appropriate revenue for the project;
- â€¢ Conduct market analysis to get a fair idea of the latest market trends; achieve market share metrics by providing appropriate product details and pricing;
- â€¢ Establish healthy business relations with clients and business partner for securing repeat business;
- â€¢ Meet and exceed revenue objectives while continuously creating and cultivating opportunities for revenue generation in a positive and professional manner.

Additional Skills

- â€¢ Ability to confidently meet and negotiating with clients;
- â€¢ Effective presentation and interpersonal skills;
- â€¢ Excellent communication skills including preparation and delivery of presentations/reports;
- â€¢ Strong project management, analytical and problem solving skills;
- â€¢ Ability to inspire, motivate and work with others to advance the companyâ€™s goals;

How to Apply

To be considered for this position please email your resume to info@nousinfo.com
Strictly no phone calls please.

Job Board Posting

Date Printed: 2024/05/04

Business Development Officer

Job ID	CFABB9B8F05C6	
Web Address	http://NewCanadianWorker.ca/viewjob?jobname=CFABB9B8F05C6	
Company	Nous Infosystems	
Location	Mississauga, Ontario	
Date Posted	From: 2018-11-23	To: 2019-05-22
Job	Type: Full-time	Category: Information Technology
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Job Board Posting

NoExperienceNeeded.ca
your place for a first step or a fresh start

Date Printed: 2024/05/04

Business Development Officer

Job ID	CF68685999B4F	
Web Address	http://NoExperienceNeeded.ca/viewjob?jobname=CF68685999B4F	
Company	Nous Infosystems	
Location	Mississauga, Ontario	
Date Posted	From: 2018-11-23	To: 2019-05-22
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