



Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Link's Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:
Toll Free Phone: (866) 225-9067
Toll Free Fax: (877) 825-7564
L9 P23 R4074 HWY 596 - Box 109
Keewatin, ON P0X 1C0

Job Board Posting



Careers.Indigenous.Link

Date Printed: 2024/04/28

Sales Supervisor, Machinist, Warehouse Supervisors

| | | |
|-----------------------|---|-------------------|
| Job ID | D0-C6-44-D6-48-EA | |
| Web Address | https://careers.indigenous.link/viewjob?jobname=D0-C6-44-D6-48-EA | |
| Company | La Ropa Textiles | |
| Location | Mississauga, Ontario | |
| Date Posted | From: 2020-05-12 | To: 2020-11-08 |
| Job | Type: Full-time | Category: Various |
| Job Start Date | As soon as possible | |
| Languages | English | |

Description

La Ropa Textiles located at 7300 Torbram Road, Mississauga, Ontario dealing in the import and export of used clothing, shoes and general merchandise urgently require:

- 1 highly motivated & self-driven Sales Supervisor with a strong passion for sales to develop sales strategies and attract new clients
- 1 skilled Machinist for our high compression machines used to manufacture bales and
- 2 Warehouse Supervisors who are hardworking, organized, dedicated and capable of promoting and maintaining a conducive warehouse environment. You will be responsible for ensuring that all warehouse policies, procedures and protocols are diligently followed.

Job Type: Permanent, full time positions

Salary for Sales Supervisor: \$18 per hour for a minimum of 30 hours per week

Salary for Machinist: \$24 per hour for a minimum of 30 hours per week

Salary for Warehouse Supervisor: \$24.04 per hour for a minimum of 30 hours per week

Experience

Experience & Skills â€" Sales Supervisor:

- â€¢ 1-2 years experience with proven sales results;
- â€¢ Ability to assess client needs & establish rapport;
- â€¢ Strong negotiation and communication skills;
- â€¢ Excellent customer service

Experience & skills â€" Machinist

- â€¢ 2-3 years experience;
- â€¢ Interpret and understand drawings;
- â€¢ Use precision measuring instruments;
- â€¢ Identify and remedy all problems with programming, and tooling;
- â€¢ Must be adaptable, flexible, accountable and dependable with good attention to detail;
- â€¢ Good mechanical skills and knowledge of all safety procedures

Experienceâ€" Warehouse Supervisor

1-2 years supervisory experience

Education Requirements

Educational Requirements for Sales Supervisor: Secondary schooling

Education requirements for Machinist: Secondary School graduation required, Mechanical technical program or any apprentice program.

Education requirement for Warehouse Supervisor: Secondary school

Essential Skills

Duties & Responsibilities â€" Sales Supervisor

- â€¢ Supervise the sales operations of the sales team by directing, managing, motivating & setting a vision for the team;
- â€¢ Implement strategies to maximize sales & revenue and build customer base;
- â€¢ Responsible for lead generation, negotiations, closing deals and post sales service;
- â€¢ Supervise and oversee the maintenance of customer databases;
- â€¢ Recruit, interview, hire and train sales personnel;
- â€¢ Interact with customers to boost customer confidence;
- â€¢ Address and solve customer queries;
- â€¢ Resolve work related problems; supply shortages and relay information to management;
- â€¢ Maintain inventory and approve contracts with vendors;
- â€¢ Prepare sales reports;
- â€¢ Coordinate shipping of products;
- â€¢ Provide regular feedback to management on all matters;
- â€¢ Monitor and manage sales expenses within the allotted budget;
- â€¢ Provide support to the sales associates to close deals;
- â€¢ Assign sales territories and set sales quotas for the sales associates;
- â€¢ Oversee orders, delivery and stocks;
- â€¢ Create social media content

Duties & Responsibilities – Machinist

- Set up and operate a wide variety of machine tools drills and saws;
- Set up machines and machine parts according to engineering specifications;
- Use a variety of measuring devices such as verniers and micrometers;
- Assess the workspace and work required to ensure the work is performed in the safest manner possible;
- Perform other manual machining operations such as tapping, grinding and honing in order to machine the part to acceptable standards;
- Safely operate hand tools;
- Ensure proper maintenance of machines;
- Fit, assemble and install machine components and parts according to specifications using hand and power tools;
- Set up and program machine tools for use by machining operators;
- Adjust machine components to regulated speeds, pressures, temperatures, dimensions and flow of materials;
- Complete equipment inspection reports and maintain inspection records

Additional Skills

Duties & Responsibilities – Warehouse Supervisor

- Direct, control and supervise all shipping, distribution and warehousing;
- Supervise the sorting and grading of goods that arrive at the warehouse;
- Maintain storage area by organizing the floor space to achieve full space optimization;
- Maintain inventory of goods received and goods leaving warehouse through regular inbound and outbound audits;
- Schedule the receipt and delivery of goods;
- Prepare work schedules;
- Prepare and submit regular reports to Management;
- Develop and monitor productivity standards;
- Ensure all safety and work methods are adhered to;
- Maintain a clean and orderly warehouse to ensure that all security policies and procedures are followed by the employees;
- Conduct regular meetings and solve work related issues;
- Coordinate with various vendors to direct movement of materials;
- Assist in completing periodic safety training and maintain a safe work environment at all times;
- Arrange for maintenance and repair work

How to Apply

To be considered for the positions please email resume specifying the position interested to info@laropatextile.com

Job Board Posting



NewCanadianWorker
A Fresh Start for New Arrivals

Date Printed: 2024/04/28

Sales Supervisor, Machinist, Warehouse Supervisors

| | | |
|-----------------------|---|-------------------|
| Job ID | 395973B9DC2DA | |
| Web Address | http://NewCanadianWorker.ca/viewjob?jobname=395973B9DC2DA | |
| Company | La Ropa Textiles | |
| Location | Mississauga, Ontario | |
| Date Posted | From: 2020-05-12 | To: 2020-11-08 |
| Job | Type: Full-time | Category: Various |
| Job Start Date | As soon as possible | |
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Experience

Experience & Skills " Sales Supervisor:

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- Ability to assess client needs & establish rapport;
- Strong negotiation and communication skills;
- Excellent customer service

Experience & skills " Machinist

- 2-3 years experience;
- Interpret and understand drawings;
- Use precision measuring instruments;
- Identify and remedy all problems with programming, and tooling;
- Must be adaptable, flexible, accountable and dependable with good attention to detail;
- Good mechanical skills and knowledge of all safety procedures

Experience" Warehouse Supervisor

1-2 years supervisory experience

Education Requirements

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Education requirements for Machinist: Secondary School graduation required, Mechanical technical program or any apprentice program.

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Essential Skills

Duties & Responsibilities " Sales Supervisor

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- Address and solve customer queries;
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- Prepare sales reports;
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- Provide regular feedback to management on all matters;
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Duties & Responsibilities – Machinist

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Additional Skills

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| Web Address | http://NoExperienceNeeded.ca/viewjob?jobname=69EE3E3F4CA13 | |
| Company | La Ropa Textiles | |
| Location | Mississauga, Ontario | |
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