



Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Link's Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

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Job Board Posting



Careers.Indigenous.Link

Date Printed: 2024/05/03

Senior Corporate and Commercial Account Manager

Job ID	BA-16-95-18-AE-E4	
Web Address	https://careers.indigenous.link/viewjob?jobname=BA-16-95-18-AE-E4	
Company	Farm Credit Canada	
Location	Mississauga Or Montreal Or Kanata, Ontario/Quebec	
Date Posted	From: 2020-06-02	To: 2020-06-14
Job	Type: Full-time	Category: Finance
Job Salary	www.fcc-fac.ca/careers	
Languages	English	

Description

Closing Date (MM/DD/YYYY): 06/14/2020

Worker Type: Permanent

Language(s) Required: English

Extensive commercial lending and credit recovery experience required:

Manage distressed or delinquent accounts of large, complex operations in primary agriculture production, agribusiness or agri-food.

Mentor front-line lending staff, Special Credit Account Managers and Corporate Credit and Credit Managers.

What youâ€™ll do:

- Analyze financial statements and determine realistic, attainable workout options
- Negotiate repayment agreements and loan amendments
- Manage recovery activities on complex and high-risk accounts
- Collaborate with customers, lawyers, creditors and other stakeholders as required throughout the recovery process
- Mentor a team of credit professionals on collections and recovery
- Ensure FCCâ€™s credit culture is understood and applied consistently throughout the corporation using your coaching skills

What weâ€™re looking for:

- Analytical thinker with solid credit risk assessment analysis and recovery skills
- Strong communicator with a proven ability to co-operate with colleagues across divisions
- Experienced credit coach with in-depth problem-solving skills
- Multi-tasker who can thrive in a busy environment
- Team player with a passion for helping others succeed
- Proven collaborator able to share Canadian ag industry trends, risk mitigation techniques and recovery outcomes with co-workers

What youâ€™ll need:

- At minimum, a bachelorâ€™s degree in business, economics or agriculture economics and at least seven years of related experience (or an equivalent combination of education and experience)
- Expertise analyzing complex commercial intensive management and recovery scenarios (ABL, mortgage, short and long-term credit and revolving credit) including credit legislation, bankruptcy and receivership

How to Apply

To apply, click Apply Now!