



# Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:

Toll Free Phone: (866) 225-9067

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# Job Board Posting



Careers.Indigenous.Link

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## Retail Sales Associate

<b>Job ID</b>	<b>B6-E8-53-85-48-A0</b>	
<b>Web Address</b>	<a href="https://careers.indigenous.link/viewjob?jobname=B6-E8-53-85-48-A0">https://careers.indigenous.link/viewjob?jobname=B6-E8-53-85-48-A0</a>	
<b>Company</b>	Northwestel	
<b>Location</b>	Yellowknife, Northwest Territories	
<b>Date Posted</b>	From: 2020-06-02	To: 2020-07-02
<b>Job</b>	Type: Full-time	Category: Retail
<b>Job Start Date</b>	July 06, 2020	
<b>Job Salary</b>	\$17.00 - \$33.00 Per Hour	
<b>Languages</b>	English	

### Description

A Retail Sales Associate is responsible for all sales activities and sales associate job duties, from greeting customers, answering questions, offering assistance, suggesting items, lending opinions and providing product information.

#### SPECIFIC ACCOUNTABILITIES:

Drive sales of core communications products and services to existing and new customers. This may be done in-person and via outbound telemarketing campaigns.

Provide information and demonstrations of communications products and services to customers in a retail storefront setting.

Take ownership to continually learn and understand Northwestel's products, services and promotional offerings to effectively present solutions to customers.

Actively participate in training and coaching initiatives to improve sales skills and product knowledge.

Activate and configure services and features for customers.

Track and record inventory, sales, and activations in an inventory management database.

Process, distribute and/or file company documentation, including mail, bills, invoices and customer records.

Process sales and service orders in a timely and accurate fashion.

Provide after sale support by following-up as required/requested and thereby ensuring customer loyalty.

Other clerical support or customer service duties as assigned by management.

#### KNOWLEDGE AND COMPETENCIES REQUIRED:

High school diploma (or equivalent)

Minimum of one year experience in a computerized environment

Minimum one year consultative sales experience in a retail environment

Good communication skills (oral and written)

Ability to work individually and as part of a team

Candidates will be required to score a minimum of 70% on an exam that assesses customer service skills, math, keyboarding, and computer applications

As part of the recruitment process for this position, candidates may be required to take pre-employment tests and/or complete work simulation exercise to assess job fit.

#### Rewards and Benefits:

Northwestel Employee Discount (Television, Telephone and Internet) Bell Employee Discount ( wireless & video) and Vendor Discount (Electronics, Clothing, Vehicle and so much more)

Extended Health Care (Medical, Dental and Vision)

Team Incentive Plan

Vacation Travel time ( Up to 3 weeks per year)

Career Development Benefit Program (Offer support for education or qualifications they need for career development)

Employee Pension and Share Purchase Plan

Health and Wellness Programs

As a safety conscious CORâ„¢ Certified organization, we have an established and comprehensive safety program. We expect all employees to participate in our organizational health and safety programs, adhering to all safe work procedures focused on continuous improvement.

Northwestel values diversity in the workplace and is committed to the goals of Employment Equity. We strive to achieve a skilled workforce that is representative of the population we serve, and as a Northern company, we are committed to the employment and career development of our Indigenous peoples. Candidates must clearly indicate on their application if they are an Indigenous person, a woman, a person with a disability, or a visible minority if they wish to receive hiring preference.

**How to Apply**

Click Apply Now!