



# Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Link's Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:  
Toll Free Phone: (866) 225-9067  
Toll Free Fax: (877) 825-7564  
L9 P23 R4074 HWY 596 - Box 109  
Keewatin, ON P0X 1C0

# Job Board Posting



Careers.Indigenous.Link

Date Printed: 2024/04/26

## Relationship Manager

<b>Job ID</b>	<b>AC-86-33-CF-6E-27</b>	
<b>Web Address</b>	<a href="https://careers.indigenous.link/viewjob?jobname=AC-86-33-CF-6E-27">https://careers.indigenous.link/viewjob?jobname=AC-86-33-CF-6E-27</a>	
<b>Company</b>	Farm Credit Canada	
<b>Location</b>	Westlock, Alberta	
<b>Date Posted</b>	From: 2021-09-21	To: 2021-10-06
<b>Job</b>	Type: Fixed-term	Category: Office
<b>Job Start Date</b>	As soon as possible	
<b>Job Salary</b>	To Be Discussed	
<b>Languages</b>	English	

### Description

Job number: R-1002812

Location: Westlock, Alberta

Closing date: October 6, 2021

Worker Type: Term (Fixed Term)

Term Duration (in months): 24

Passion for agriculture required:

Manage relationships with local producers and be responsible for a developing loan portfolio. Youâ€™ll tailor financing packages to meet your customersâ€™ needs, including both lending and non-lending products, and help them build success.

What youâ€™ll do:

- Work with customers to build financing packages that meet their business needs
- Build relationships with FCC customers and internal partners
- Look for opportunities to build your loan portfolio
- Travel to visit customers on their farm or in the office
- Analyze customer financial information
- Create, process and approve new credit facilities

What weâ€™re looking for:

- Confident communicator with strong analytical skills
- Ability to connect and build business relationships
- Sales and negotiation skills combined with sound judgment
- Self-starter who embraces change
- Organizational pro who can manage multiple priorities

What youâ€™ll need:

- A degree in agriculture, business or commerce and at least three years of related ag finance or sales experience (or equivalent combination of education and experience); a professional agrologist designation is an asset
- A drive to help others achieve their goals
- A love for agriculture