



# Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:

Toll Free Phone: (866) 225-9067

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# Job Board Posting



Careers.Indigenous.Link

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## Relationship Manager

**Job ID** A6-65-75-89-69-3F

**Web Address**

<https://careers.indigenous.link/viewjob?jobname=A6-65-75-89-69-3F>

**Company** Farm Credit Canada

**Location** Kingston, Ontario

**Date Posted** From: 2022-05-20 To: 2022-05-31

**Job** Type: Fixed-term Category: Finance

**Job Start Date** As soon as possible

**Job Salary** To Be Discussed

**Languages** English

### Description

Job number: R-1003768

Location: Kingston, Ontario

Closing date: May 31, 2022

Language(s) required: English

Worker Type: Term (Fixed Term)

Term Duration (in months): 15

Passion for agriculture required:

Manage relationships with local producers and be responsible for a developing loan portfolio. You'll work with more experienced lenders to tailor financing packages to meet your customers' needs, including both lending and non-lending products, and help them build success.

What you'll do:

- Work with customers to build financing packages that meet their business needs
- Build relationships with FCC customers and internal partners
- Look for opportunities to build your loan portfolio
- Travel to visit customers on their farm or in the office
- Analyze customer financial information
- Create, process and approve new credit facilities

What we're looking for:

- Confident communicator with strong analytical skills
- Ability to connect and build business relationships
- Sales and negotiation skills combined with sound judgment
- Self-starter who embraces change
- Organizational pro who can manage multiple priorities

What you'll need:

- Degree in agriculture, business or commerce and at least one year of related ag finance or sales experience (or equivalent combination of education and experience); a professional agrologist

designation is an asset

- Drive to help others achieve their goals
- A love for agriculture

### **How to Apply**

Click "Apply Now"