

# Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters: Toll Free Phone: (866) 225-9067 Toll Free Fax: (877) 825-7564 L9 P23 R4074 HWY 596 - Box 109 Keewatin, ON P0X 1C0

# **Job Board Posting**

Date Printed: 2024/04/28



# **Associate Sourcing Partner**

#### A4-BE-FC-C6-67-A3

English

https://careers.indigenous.link/viewjob?jobname=A4-BE-FC-C6-67-A3 Hays Specialist Recruitment Toronto, Ontario From: 2021-03-09 To: 2021-09-05 Type: Full-time Category: Human Resources \$40,000.00 + Bonus

Job ID Web Address Company Location Date Posted Job Job Salary Languages

#### Description

Why Work for Us

Hays is proud to be an equal opportunities workplace, dedicated to creating an inclusive and barrier-free environment that allows all of our employees to reach their full potential. A career at HAYS means working with skilled people from diverse backgrounds, in a great atmosphere and with career advancement opportunities. With over 80% engagement score in our recent employee survey, our employees tell us it is the opportunity that attracts them and the culture and people that keeps them with us!

#### The Position

Your role will be to take in job requirements from clients and develop a sourcing plan to find the best candidates in the market. You will develop a clear action plan with your client so that you can deliver on time, the most suitable shortlist possible. You will use various tools to source great candidates, including our internal database, external job boards and resume banks, headhunting, networking, and referrals. You will work tirelessly to find the best candidates because our clients rely on us.

You will enjoy working in a team, but ultimately take the responsibility to get the job done yourself. Sourcing candidates that fit the clients job requirements can be tough, so you should be tenacious and enjoy the thrill of the chase. You will also be very organized, as you will be managing multiple candidates at any one time. Finding a job is an emotional process therefore regular communication with your active candidates is imperative. You will enjoy self-development as we love to learn here at Hays. There is lots of training and development opportunities and you are in charge of your career. There are multiple career paths, you get to choose based on what you are good at and where you want to grow. Our Commitment to You:

Compensation & Benefits: We offer competitive commission plans +base salaries + flexible benefit plans, RRSP matching, Flexible Working & 4 weeks of vacation.

Industry Leading Training: You will receive cutting-edge sales training throughout all levels of your career at Hays to equip you with the skills, knowledge and support so you can deliver the best service to your clients and become the "go to― expert in your market.

Everyone is welcome here. We have deep equity, diversity and inclusion beliefs and goals. We have active groups which you can tap into from day one. Pride Network, BIPOC Hays Connect, Sustainability and Community and fundraising groups to name a few. You are welcome here.

Life@Hays: We believe that giving back is important through our community activities and charitable contributions. Our Wellness Coordinators support our national and local initiatives recently we ran a Holiday season giving initiative for local charities across our Canadian office network, a step challenge to keep moving through COVID to meditation and yoga sessions and workshops on building resilience at work.

Career Progression and Development: Have you thought about leading a team of Recruitment Consultants Can you see yourself Hays offers clear career progression It is up to you to decide which path best suits your personal and professional goals.

## What Is Next

Love what you are hearing so far

Not the right fit this time. Or know someone who it might be Follow us on LinkedIn or Instagram for another career opportunities.

For the third time in a row, Hays is named one of Canada's top 3 recruitment agencies in the 2019 HR Reporter Reader's Choice Awards. #ourhaystsory #life@hays

Hays is proud to be an equal opportunities workplace dedicated to pursuing and hiring a diverse workforce. We welcome applications from the Indigenous community, LGBTQ persons, people living with disabilities, the black community, and all persons of color. Our board is 50% women and 50% men, 25% BIPOC, 10% LGBTQ and 10% persons with disabilities. We believe a diverse and inclusive workplace is key to your success and our growth.

## Experience

 $\hat{a} \in \hat{c}$  Previous experience recruiting would be preferable, but also call center experience or market research experience would be other relevant types of experience you may have. Not sure if your background would be suitable Reach out, we can help you determine if this is the right role for you.  $\hat{a} \in \hat{c}$  You will understand how to use Microsoft Word, the internet and email.

• You should have experience working with customers – either face to face or over the phone

# Essential Skills

Relationship building, sales, customer service

Work Environment

Temporarily Remote due to COVID-19

#### How to Apply

Please email your resume and cover letter to the Talent Acquisition team- Jennifer.Kane@hays.com