



Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:

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Job Board Posting



Careers.Indigenous.Link

Date Printed: 2024/05/05

Relationship Management Process Specialist (Bilingual)

Job ID	96-B6-23-2C-05-5B	
Web Address	https://careers.indigenous.link/viewjob?jobname=96-B6-23-2C-05-5B	
Company	Farm Credit Canada	
Location	Various FCC Office Locations May Be Considered, Across Canada	
Date Posted	From: 2021-12-06	To: 2021-12-17
Job	Type: Fixed-term	Category: Finance
Job Start Date	As soon as possible	
Languages	English And French	

Description

Closing Date : 12/17/2021

Worker Type: Term (Fixed Term)

Language(s) Required: English, French

Term Duration (in months): 24

Experience with FCC relationship management process rewarded

Develop and evolve the Relationship Management Process based on corporate goals and perspective, partner and build relationships with Operations staff to consult expectations. This position is designated bilingual (English and French), and the successful candidate must be able to communicate in both of Canada's official languages.

What you'll do:

- Work with internal partners and customers to support and evolve the sales process within FCC
- Travel to visit operations partners to support and coach on the Relationship Management Process
- Look for ways to evolve and improve processes and tools based on internal and external data
- Design and deliver training materials to all new and existing employees for a consistent experience

What we're looking for:

- Confident communicator with strong analytical skills
- Ability to connect and build business relationships
- Sales and negotiation skills combined with sound judgment
- Self-starter who embraces change
- Organizational pro who can manage multiple priorities

What you'll need:

- Undergraduate degree in agriculture, business or commerce and at least four years of related ag finance or sales experience (or an equivalent combination of education and experience)
- A drive to help others achieve their goals

How to Apply

Click "Apply Now"