Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:
Toll Free Phone: (866) 225-9067
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Keewatin, ON P0X 1C0

Job Board Posting

Careers.Indigenous.Link

Date Printed: 2024/03/28

Financial Services Manager In Training-1800027748

Job ID	**90-A3-BC-E0-BA-F1**	
Web Address	https://careers.indigenous.link/viewjob?jobname=90-A3-BC-E0-BA-F1	
Company	BMO Financial Group	
Location	Kelowna, British Columbia	
Date Posted	From: 2018-12-18	To: 2019-01-17
Job	Type: Full-time	Category: Finance
Job Salary	DOE	
Languages	See Job Description	

Description

As a Financial Services Manager, you will:
â€¢ Be a key member of a collaborative and versatile branch team
â€¢ Proactively engage with customers to identify their needs using the bankâ€™s tools and your understanding of the customer
â€¢ Advise customers, offering financial solutions and products to meet their everyday banking, investment and lending needs
â€¢ Help customers find new and alternate ways to bank with us by offering convenience and valuing their time.
â€¢ Take the initiative and find creative approaches to enhancing the customer experience
â€¢ Collaborate with various BMO partners and identify referral opportunities to further grow the customer relationship.
â€¢ Keep up to date with the wider marketplace and regulatory environment, including operations, legal and ethical requirements.
It starts with listening
At BMO Financial Group, the customer is always front and centre. We help them navigate a financial world that becomes more complex by the day. That means we ask more of our Financial Services Managers than ever before. You will need to get to know our business quickly and be fast on your feet, contributing to a flexible team thatâ€™s focused on keeping us competitive and customer focused. But underlying it all is your ability to build rapport with our customers and offer them personalized service. Weâ€™ll look to you to understand and anticipate their individual needs and shape our service to meet them.
Qualifications
Qualifications
Your passionate commitment to customer service will be matched by:
â€¢ Experience in a consultative customer service or sales role, with a drive to deliver solutions
â€¢ Good knowledge of lending, investment and partner relationships â€“ ideally supported by an IFIC qualification (or equivalent) lending qualification
â€¢ A focus on results and the ability to thrive in a sales environment
â€¢ Readiness to collaborate and work in different capacities as part of a team
â€¢ Excellent interpersonal skills, including the ability to build rapport and manage business relationships
â€¢ An aptitude for solving problems, and responding flexibly and creatively to new challenges
A different kind of banking
Weâ€™re the Bank of Montreal. Our vision is to be the bank that defines great customer experience. After all, money is personal, and a bank should be too - weâ€™re people first and bankers second. And we care about our employees, our customers and the people in our communities. So whether youâ€™re starting out in your career or looking for a change, BMO offers a range of possibilities for you to develop your potential to the fullest. You will get to know our business quickly, your ideas will be heard and your potential will always be recognized. Join us, and you will be part of a true team, collaborating with people who will help you build an exciting, solid career at BMO.
Our Values -- Who We Are: Our four values define who we are. They guide us past the easy thing to the right thing;

â€¢ Integrity: Do whatâ€™s right.
â€¢ Diversity: Learn from Difference.
â€¢ Empathy: Put others first.
â€¢ Responsibility: Make tomorrow better.
BMO Financial Group is committed to an inclusive, equitable and accessible workplace. By embracing diversity, we gain strength through our people and our perspectives.
At BMO we have a shared purpose; we put the customer at the centre of everything we do â€“ helping people is in our DNA. For 200 years we have thought about the futureâ€”the future of our customers, our communities and our people. We help our customers and our communities by working together, innovating and pushing boundaries to bring them our very best every day. Together weâ€™re changing the way people think about a bank.
As a member of the BMO team you are valued, respected and heard, and you have more ways to grow and make an impact. We strive to help you make an impact from day one â€“ for yourself and our customers. Weâ€™ll support you with the tools and resources you need to reach new milestones, as you help our customers reach theirs. From in-depth training and coaching, to manager support and network-building opportunities, weâ€™ll help you gain valuable experience, and broaden your skillset.
To find out more visit us at https://bmocareers.com.

How to Apply
To submit your application for this job, please go to:
https://bmo.taleo.net/careersection/2/jobdetail.ftljob=1800027748&lang=en_GB
BMO is committed to an inclusive, equitable and accessible workplace. By learning from each otherâ€™s differences, we gain strength through our people and our perspectives. Accommodations are available on request for candidates taking part in all aspects of the selection process.