



Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:
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Job Board Posting



Careers.Indigenous.Link

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Retail Sales Associate

Job ID	8B-E7-97-18-CD-EC	
Web Address	https://careers.indigenous.link/viewjob?jobname=8B-E7-97-18-CD-EC	
Company	Northwestel	
Location	Whitehorse, Yukon	
Date Posted	From: 2022-07-19	To: 2022-08-18
Job	Type: Full-time	Category: Retail
Languages	English	

Description

Northwestel is seeking a full-time Retail Sales Associates to join the team! The RSA will drive sales of core communications products and services to existing and new customers. This may be done in-person and via outbound telemarketing campaigns. A High school diploma (or equivalent) and a minimum one year consultative sales experience in a retail environment is required.

Employment Equity

Northwestel values diversity in the workplace and is committed to the goals of Employment Equity. We strive to achieve a skilled workforce that is representative of the population we serve, and as a Northern company, we are committed to the employment and career development of our Indigenous peoples. Candidates must clearly indicate on their application if they are an Indigenous person, a woman, a person with a disability, or a visible minority if they wish to receive hiring preference.

Specific Accountabilities

Drive sales of core communications of Northwestel and Bell's products and services to existing and new customers. This may be done in-person and via outbound telemarketing campaigns.

Provide information and demonstrations of communications products and services to customers in a retail storefront setting.

Take ownership to continually learn and understand Northwestel and Bell's products, services, and promotional offerings to effectively present solutions to customers.

Actively participate in training and coaching initiatives to improve sales skills and product knowledge.

Activate and configure services and features for customers.

Process, distribute and/or file company documentation, including mail, bills, invoices, and customer records.

Process sales and service orders in a timely and accurate fashion.

Other clerical support or customer service duties as assigned by management.

Knowledge and Competencies Required

High school diploma (or equivalent)

Minimum of one year experience in a computerized environment

Minimum one year consultative sales experience in a retail environment

Good communication skills (oral and written)

Ability to work individually and as part of a team

Candidates will be required to score a minimum of 70% on an exam that assesses customer service skills, math, keyboarding, and computer applications

As a safety conscious CORA, Certified organization, we have an established and comprehensive safety program. We expect all employees to participate in our organizational health and safety programs, adhering to all safe work procedures focused on continuous improvement.

Qualifications

Skills

Required

Customer Service: Novice

Sales: Novice

Technology: Novice

Time Management: Novice

Behaviors

Required

Enthusiastic: Shows intense and eager enjoyment and interest

Detail Oriented: Capable of carrying out a given task with all details necessary to get the task done well

Team Player: Works well as a member of a group

Motivations

Required

Flexibility: Inspired to perform well when granted the ability to set your own schedule and goals

Ability to Make an Impact: Inspired to perform well by the ability to contribute to the success of a project or the organization

Self-Starter: Inspired to perform without outside help

How to Apply

Apply by clicking "Apply now"