



# Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:

Toll Free Phone: (866) 225-9067

Toll Free Fax: (877) 825-7564

L9 P23 R4074 HWY 596 - Box 109

Keewatin, ON P0X 1C0

# Job Board Posting



Careers.Indigenous.Link

Date Printed: 2024/05/04

## Business Unit Manager Montreal

**Job ID** 7B-26-A2-5D-8A-D7

**Web Address**

<https://careers.indigenous.link/viewjob?jobname=7B-26-A2-5D-8A-D7>

**Company** Panalpina Inc.

**Location** Montreal, Quebec

**Date Posted** From: 2019-03-20 To: 2019-09-16

**Job** Type: Full-time Category: Supply Chain and Purchasing

**Languages** \* Fluent In English And French

### Description

Business Unit Manager Montreal

Apply now Apply now

Date: 27-Feb-2019

Location: Montreal, Canada

Req ID: 159551

Job Function: General Management

Full-Time/Part-Time: Full-time

Contract Type: Permanent

Job Level: Management

Department: Business Unit Managers (GM-4), General Management

Sub-department:

Location: Montreal (YUL), Canada

Contract Type: Permanent, months

Full time/Part time: Full-time, %

Travel Required: up to 10%

Start Date: 04/01/2019

The Panalpina Group is one of the world's leading providers of supply chain solutions. The company combines its core products of Air Freight, Ocean Freight, and Logistics to deliver globally integrated, tailor-made end-to-end solutions for eleven core industries. Drawing on in-depth industry know-how and customized IT systems, Panalpina manages the needs of its customers' supply chains, no matter how demanding they might be. Energy and Project Solutions is a specialized service for the energy and capital projects sector.

The Panalpina Group operates a global network with some 500 offices in more than 70 countries, and it works with partner companies in over 90 countries. Panalpina employs approximately 14,500 people worldwide who deliver a comprehensive service to the highest quality standards "wherever and whenever."

We are looking to hire a Business Unit Manager Montreal to focus on customer, quality and

productivity within his/her Business Unit:

â€¢ Responsibility for BU EBIT

â€¢ Fulfill and exceed customer expectations by providing the highest possible service quality to the customers

â€¢ Optimize the transaction, increase sales and manage costs optimally.

â€¢ Responsible for strong growth within the BU and maximal utilization of business potential

â€¢ Continuously strive for high productivity, competitive efficiency and best quality

â€¢ Each BU will continuously strive for maximum productivity to assume

â€¢ Fully adhere to all defined global processes, policies and standards and to local law

Responsibilities

Responsibility for all operational activities on BU Level;

- \* Responsible for the financial results and the continuous supervision of the financial status, including activities in the field of accounting, financial controlling and strategic planning;
- \* Prepare the local budget including the investment program, together with detailed documentation according to the instructions issued by Corporate Controlling;
- \* Develop and expand customer relationships;
- \* Implement the Internal Control System (ICS) and all processes included in the Internal Management System (IMS);
- \* Responsible for the standardization of processes, structures and systems according to corporate decisions;
- \* Arrange and continuously optimize organizational structures, including internal service providers, shared service and competence centres;
- \* Responsible for the supervision of personnel matters, with particular emphasis on staff training and career planning in cooperation with local HR;
- \* Ensure the adherence to instructions, policies and guidelines defined by Global Process Owners and corporate functions;
- \* Ensure the adherence to the Panalpina Code of Conduct;
- \* Inform him/herself about all applicable local and international laws, regulations, and legal obligations and of ensuring compliance;
- \* Ensure a regular and consistent information flow to the Country Management about all important matters.

Quality, Health, Safety & Environment

- \* Supports organizational commitment to ISO 9001, ISO 14001, and OHSAS 18001 certification.
- \* Perform assigned tasks to support Panalpina meets its objectives and targets regarding quality, health, safety and environment as documented in IMS and follow all requirements as set out in the QHSE policy.
- \* It is the responsibility of all staff to ensure that their day to day activities embrace sustainability/Health and safety therefore reducing the impact upon the environment, supporting the communities we work in and reducing incidents in the workplace.

Decision Making Authority

â€¢ Responsibility for budget and business performance on BU level

â€¢ Disciplinary and human resources responsibility for all line reports

â€¢ As defined in the Global Signing Policy

Qualifications

- \* Functional know-how in air / ocean / logistics / SCM
- \* Understanding of PA strategy and products
- \* Knowledge about markets & competitors, about trends & challenges for our industry
- \* Business Acumen (understands principles and language, incl. the fundamentals of finance and profitability)
- \* Solid business administration competence
- \* Has an overall understanding of business processes and independencies
- \* Higher education level in Forwarding and Business Administration
- \* Management experience (minimum 3 years)
- \* Relevant working experience (minimum 5 years)
- \* Industry experience (minimum 3 years)
- \* Preferably international working experience
- \* MS office skills and good knowledge regarding PA IT systems

#### Skills

- \* Good strategic and planning skills, ability to translate strategy to operational plan and execute
- \* Proven track record in People management and Leadership Skills (knowledgeable in Recruitment Selection/Training/Development/Coaching/Conflict Management/Performance Management)
- \* Good communication skills (open and confidential communication style)
- \* Solid know-how in change management and innovation (analytical, systematic, creative, inventive)
- \* Strong decision-making capabilities and high accountability
- \* High result orientation and customer focus
- \* Ability to integrate and coordinate efforts/resources across functions and boundaries
- \* Management and organizational skills (prioritize, plan, assign, delegate, control)
- \* Act as a role model for Corporate Values and fully adheres to the Code of Conduct

#### Languages

- \* Fluent in English and French

If you wish learn more about this opportunity please apply at

<http://www.panalpina.com/www/global/en/home/careers.html>

Panalpina Inc. is an Equal Opportunity Employer â€” Panalpina Inc. souscrit au principe d'Ã©quitÃ© en matiÃ¨re d'emploi.

Panalpina welcomes and encourages applications from persons with disabilities. Accommodations are available on request for candidates taking part in all aspects of the selection process including recruitment, assessment, selection and hiring stages. Please contact us at 905-755-4545 should you require any accommodations.

#### How to Apply

If you wish learn more about this opportunity please apply at

<http://www.panalpina.com/www/global/en/home/careers.html>