Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:
Toll Free Phone: (866) 225-9067
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Job Board Posting

Careers.Indigenous.Link

Date Printed: 2024/03/28

Vice President Mortgage Specialists, Specialized Sales-1900017551

Job ID	**75-7A-79-71-66-E9**	
Web Address	https://careers.indigenous.link/viewjob?jobname=75-7A-79-71-66-E9	
Company	BMO Financial Group	
Location	Montreal, Quebec	
Date Posted	From: 2019-09-17	To: 2019-10-17
Job	Type: Full-time	Category: Finance
Languages	English	

Description

BMO Bank of Montreal is Hiring!
As a Mobile Mortgage Specialist, you will:
â€¢ Proactively seek opportunities to engage in customer focused home financing conversations, with a goal of bringing new customers to BMO
â€¢ Establish and enhance BMOâ€™s presence in the community
â€¢ Identify leading-edge tactics to generate leads and build a pipeline of mortgage business
â€¢ Proactively contact realtors/referral sources identified through the creation of national partnerships and/or create local partnerships
â€¢ Receive dedicated coaching, leadership support and a lending coach
â€¢ Receive credit approval team and credit escalation team support
â€¢ Have access to marketing, sales and social media support
â€¢ Be rewarded with industry-competitive compensation, benefits and bonus opportunities

Education Requirements

Qualifications
Bring your passion for creating great customer experiences, along with:
â€¢ A positive, enthusiastic attitude, with strong people skills
â€¢ Strong negotiation and communication skills
â€¢ An innovative approach to sourcing business opportunities
â€¢ Being flexible, adaptable, and keen to work in a fast-paced environment thatâ€™s always evolving
â€¢ Credit experience and/or willingness to develop credit structuring skills
â€¢ An established referral network
â€¢ Knowledge of the broader real estate industry and Canadian mortgage market
â€¢ Confidence in networking with a talent for sales
â€¢ Change Leadership â€“ being energized and open to proactively exploring new ways of doing things to differentiate BMO in the marketplace

How to Apply

To submit your application for this job, please go to:
https://bmo.taleo.net/careersection/2/jobdetail.ftljob=1900017551&lang=en_GB&src=PA11520