



# Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Link's Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

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# Job Board Posting



Careers.Indigenous.Link

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## Director, Liquids Commercial

<b>Job ID</b>	<b>59705-en_US-8433</b>
<b>Web Address</b>	<a href="https://careers.indigenous.link/viewjob?jobname=59705-en_US-8433">https://careers.indigenous.link/viewjob?jobname=59705-en_US-8433</a>
<b>Company</b>	TC Energy
<b>Location</b>	Calgary, AB
<b>Date Posted</b>	From: 2019-11-18 To: 2050-01-01
<b>Job</b>	Type: Full-time Category: Resource Sector

### Description

Director, Liquids CommercialReference Code: 59705

Location: Canada (CA) - Calgary, AB Job Category: Business Development; Communications/Marketing; OperationsEmployment Type: Employee

Full-timeRelocation Eligibility: This position is eligible for our domestic relocation programApplication Deadline: 11/27/2019 We all need energy. It warms our homes, cooks our food, gives us light, and gets us where we need to go. It also improves our quality of life in countless other ways. At TC Energy, our job is to deliver that energy to millions of people who depend on it across North America. And we take our job very seriously.Guided by our values of safety, integrity, responsibility and collaboration, we develop and operate our facilities safely, reliably and with care for our impact on the environment. With our presence across the continent, our people play an active role in building strong communities.We're proud of how our hard work and commitment sets us apart and benefits society, every day. We're looking for new team members who share our values and are ready to take on exciting challenges. The opportunityThe Liquids Pipelines, Commercial Services department is responsible for providing commercial services for the business unit's in-service assets in North America, including the following functions: scheduling, volumetric accounting, rates, contracts and analysis, markets/supply and competitive analysis.Given this responsibility, the Director of the 30+ team members must be agile, strategic, innovative and able to manage objectives focused on maximizing the commercial value of the business unit's operating assets and supporting its strategic growth initiatives. Reporting to the Vice-President, Commercial, Liquids Pipelines, the Director, Commercial Services will be an integral member the Liquids Commercial Leadership Team.The successful individual must demonstrate strong leadership and strategic thinking and views the challenges and opportunities in the portfolio as one of their key deliverables to the client groups and to TC Energy Executive and Senior Leadership. What you'll do

- Provide strategic leadership to a team of skilled managers with emphasis on developing robust strategic alignment with client groups in the business unit
- Drive and support the overarching business strategy
- Manage and support the business unit in pursuing commercial and business development projects through thorough understanding and application of commercial and regulatory compatibility/feasibility and North American market knowledge
- Lead the optimization of scheduling and volumetric accounting teams and provide scheduling and operational accounting input to new ventures as well as bringing new projects into service
- Provide strategic market/supply, pricing and competitive analysis for ongoing operations, scenario analysis and to support development of the business unit's strategic plan
- Execute on contract and regulatory compliance requirements, drawing on extensive knowledge of liquids pipelines commercial regulatory environments, specifically the Alberta Energy Regulator (AER), National Energy Board (NEB) and Federal Energy Regulatory Commission (FERC)
- Advance the understanding, application and enforcement of commercial contracts and associated commitments schedules

#### Minimum qualifications

- An undergraduate degree in commerce, accounting, finance or related discipline is required, preference for an MBA, Masters degree or other professional designation would be an asset
- A minimum of 10 years' progressive experience in leadership roles
- Demonstrated success in contributing to business results with strong business acumen
- Drive and identify improvement opportunities with initiative and courage to implement the improvements

#### Preferred qualifications

- Experience with energy infrastructure including regulatory experience
- Strong financial background and experience with pipeline volumetric accounting and scheduling
- Extensive liquids pipelines industry and market/supply and North American pipeline infrastructure knowledge
- Solid understanding of commercial regulatory environment in North America and compliance requirements

About our businessTC Energy is a leading energy infrastructure company in North America. We have three complementary businesses of natural gas pipelines, liquids (oil) pipelines, and power generation. Our operations span three countries, seven Canadian provinces, and 34 U.S. states.TC Energy offers shippers opportunities to reach U.S. Midwest and U.S. Gulf Coast markets via the Keystone Pipeline System. TC Energy offers shippers great opportunities to reach U.S. Midwest and U.S. Gulf Coast markets via the Keystone Pipeline System. The 4,324-kilometre (2,687-mile) Keystone Pipeline System plays a key role in connecting Alberta crude oil supplies to U.S. refining markets in Illinois, Oklahoma and Texas, as well as connecting U.S. crude oil supplies from the Cushing, Okla., hub to refining markets in the U.S. Gulf Coast through our Marketlink Pipeline System. Curious about us Our quarterly report is linked here Apply now!Apply to this posting by 11/27/2019 using reference code 59705. You must apply

through our jobs system at [jobs.tcenergy.com](https://jobs.tcenergy.com). Only applications submitted through our system will be acknowledged. Use a desktop or laptop computer to avoid system errors.TC Energy is an equal opportunity employer. Learn moreVisit us at [TCEnergy.com](https://TCEnergy.com) and connect with us on our social media channels for our latest news, employee stories, community activities, and other updates.Thank you for choosing TC Energy in your career search. \* Depending on qualifications, the successful candidate may be offered a position at a more appropriate level and/or ladder.\* Applicants must

have legal authorization to work in the country in which the position is based with no restrictions.\* All positions require background screening. Some require criminal and/or credit checks to comply with regulations. \* TC Energy is an Equal Opportunity Employer and is committed to provide employment opportunities to all qualified individuals, without regard to race, religion, age, sex, color, national origin, sexual orientation, gender identity, veteran status, or disability. Accommodation for applicants with disabilities is available on request during the recruitment process. Applicants with disabilities can request accessible formats or communication supports by contacting [careers@tcenergy.com](mailto:careers@tcenergy.com).

For more information, visit [TC Energy for Director, Liquids Commercial](#)