



Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:

Toll Free Phone: (866) 225-9067

Toll Free Fax: (877) 825-7564

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Job Board Posting



Careers.Indigenous.Link

Date Printed: 2024/04/28

Inside Sales Rep

Job ID 5000666580006-8766

Web Address

<https://careers.indigenous.link/viewjob?jobname=5000666580006-8766>

Company United Rentals

Location Burnaby, BC

Date Posted From: 2020-11-23 To: 2050-01-01

Job Type: Full-time Category: Transportation

Description

As an Inside Sales Rep -- SST you will have responsibility to proactively increase revenue for the district/metro area by providing exceptional customer service, processing rental quotes and reservations and terminating contracts. You advise the SST Supervisor of product and service needs. Your essential duty is to support the district/metro area objectives in all aspects of sales and customer service to ensure World-Class service and operational excellence. Additional responsibilities include but are not limited to the following: * Respond to all inbound calls in a consistent, professional and courteous manner. * Qualify all equipment requests and propose comprehensive and effective solutions that suit the customer's requirements. * Accurate use of United Rentals computer systems and tools to perform all functions necessary to deliver quality customer service and support. * Identify leads for new business and communicate to the appropriate field personnel. * Call on lost and/or dormant accounts to generate business. Contact customers regarding outstanding, unpaid invoices to arrange payment. * Effectively resolve customer issues and coordinate solutions with other metro area personnel. * Accurately and precisely establish customer delivery needs and schedule equipment deliveries within capacity and routes. * Perform all duties in a safe manner at all times Excellence in this challenging and rewarding position paves the way for advancement into our outside sales and other area roles. *High School Diploma Required * Bachelor's Degree Preferred * Strong knowledge of construction equipment and supplies. * Strong customer service orientation. * Strong communication skills. * Sales experience preferred. * Strong computer skills and knowledge of most current business software. * Strong teamwork and interpersonal skills. * Independent, self-starter and strong self-imposed structure. * Multi-tasking and organizational skills. * Strong sense of urgency. * Typing skills. * Must have clear and pleasant phone demeanor, excellent oral and written communication skills. * Proficiency in Microsoft Office Suite applications. * Knowledge of overall construction industry. * Equipment usage and application. * Ability to deal constructively with and resolve conflict. * Flexibility and ability to deal with high volume of tasks, stressful and at times unfamiliar situations. What's in it for you Best in class benefits package which includes medical, dental & vision, 401(k) or RRSP, DPSP, paid time off, comprehensive training and development, and career growth opportunities. United Rentals, Inc. is an Equal Opportunity Employer of women, minorities, protected veterans and individuals with disabilities. Equal Opportunity Employer Minorities/Women/Protected Veterans/Disabled

For more information, visit [United Rentals for Inside Sales Rep](#)