



Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:

Toll Free Phone: (866) 225-9067

Toll Free Fax: (877) 825-7564

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Job Board Posting



Careers.Indigenous.Link

Date Printed: 2024/04/25

Representant des Ventes / Outside Sales Representative

Job ID 5000608984506-9510

Web Address

<https://careers.indigenous.link/viewjob?jobname=5000608984506-9510>

Company United Rentals

Location Trois-Rivieres, QC

Date Posted From: 2020-05-21 To: 2050-01-01

Job Type: Full-time Category: Transportation

Description

En tant que représentant des ventes à United Rentals, vous serez la voix et le point de contact initial pour notre entreprise chef de file dans l'industrie. Nous nous fierons sur vous pour utiliser vos compétences exceptionnelles en vente et en consultation pour comprendre les besoins des parties intéressées et de les convertir en clients fidèles. Vous devez être ambitieux et sociable, et aimer communiquer avec la clientèle, créer des relations et vendre notre équipement et nos services. Votre avantage Nous sommes le plus grand fournisseur de location d'équipement au monde et notre actif se chiffre à environ 9 milliards de dollars, et nous soutenons vos efforts à 100 %. Il s'agit d'une excellente occasion d'élargir votre carrière et vos revenus avec le leader qui a établi les normes de l'excellence de l'industrie. As an Outside Sales Rep at United Rentals, you will be the voice and initial point of contact for our industry leading company. We'll rely on you to use your exceptional sales and consultative skills to understand the needs of interested parties and turn them into loyal customers. You must be ambitious and outgoing, with a love for calling on customers, building relationships and selling our equipment and services. Your advantage We are the world's largest equipment rental provider with nearly \$9 billion in assets, and we will support your efforts 100%. This is an exciting opportunity to grow your career and earnings potential with the leader who has set the industry's standard for excellence. * Baccalauréat ou expérience équivalente, un atout * Trois ans d'expérience en ventes * Compétences exceptionnelles en relations humaines et en communication * Excellentes capacités de planification, de résolution de problèmes et de négociation * Connaissance en construction ou en équipement relié à ce domaine, un atout * Permis de conduire valide avec dossier de conduite acceptable Quels sont les avantages que vous en tirez Le meilleur ensemble d'avantages sociaux de sa catégorie, qui comprend des avantages médicaux, dentaires et visuels, 401(k) ou REER, RPDB, congés payés, formation et perfectionnement complets, et possibilités d'avancement professionnel. United Rentals, Inc. souscrit au principe d'égalité en matière d'emploi et encourage les femmes, les membres des minorités, les anciens combattants au statut protégé et les personnes présentant un handicap à postuler. * Bachelor's degree or equivalent experience preferred * Three years of sales

experience * Exceptional relationship-building and communication skills * Strong planning, problem-solving and negotiation abilities * Knowledge of construction or related equipment preferred * Valid driver's license with acceptable driving record What's in it for you Best in class benefits package which includes medical, dental & vision, 401(k) or RRSP, DPSP, paid time off, comprehensive training and development, and career growth opportunities. United Rentals, Inc. is an Equal Opportunity Employer of women, minorities, protected veterans and individuals with disabilities. . Equal Opportunity Employer Minorities/Women/Protected Veterans/Disabled

For more information, visit [United Rentals for Representant des Ventes / Outside Sales Representative](#)