



Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:

Toll Free Phone: (866) 225-9067

Toll Free Fax: (877) 825-7564

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Job Board Posting



Careers.Indigenous.Link

Date Printed: 2024/05/03

Representant des ventes internes / Inside Sales Representative

Job ID	5000498731006-6274	
Web Address	https://careers.indigenous.link/viewjob?jobname=5000498731006-6274	
Company	United Rentals	
Location	Saint-Laurent, QC	
Date Posted	From: 2019-06-07	To: 2050-01-01
Job	Type: Full-time	Category: Transportation

Description

En tant que représentant commercial intérieur à United Rentals, vous serez une personne-ressource importante pour notre clientéle et un conseiller pour notre division, avec la responsabilité de suggérer des solutions à la clientéle, offrir des devis, vendre et passer des commandes pour notre équipement et nos services selon leurs besoins. Il s'agit d'un excellent poste pour un professionnel ambitieux qui a un intérét pour notre industrie et qui peut créer des liens et offrir un service à la clientéle hors pair. Vous aurez plusieurs tâches à faire, vous apprendrez un tas de choses, et vous développerez votre capacité à produire des ventes et à assurer la croissance de la division. Si l'avantage de vendre pour le plus grand fournisseur de location déquipement au monde avec un actif qui se chiffre à environ 9 milliards de dollars vous intéresse, pensez à votre avenir avec United Rentals. Joignez-vous à nous et élargissez votre carriére aussi rapidement et loin que votre ambition vous ménera que ce soit en ventes ou en opérations. As an Inside Sales Rep at United Rentals, you will serve as a key customer contact and consultant at our branch, with responsibility for recommending solutions to the customer, quoting, selling and fulfilling orders for our equipment and services based on their needs. It's a great job for an ambitious professional who has an interest in our industry and can build relationships and provide outstanding customer service. You'll multi-task, learn plenty and build your ability to drive sales and branch growth. If you would enjoy the advantage of selling for the world's largest equipment rental provider with nearly \$9 billion in assets, consider a future with United Rentals. Join us and grow your career as fast and as far as your ambition takes you either in Sales or Operations. * Baccalauréat ou expérience équivalente, un atout * Compétences sociales exceptionnelles * Forte capacité de faire plusieurs tâches dans un environnement dont le rythme est rapide * Excellentes compétences interpersonnelles et en communication * Attention particuliére aux détails * Permis de conduire valide avec dossier de conduite acceptable United Rentals, Inc. est un employeur offrant l'égalité professionnelle aux femmes, aux minorités, aux vétérans protégés et aux personnes handicapées. * Bachelor's degree preferred or equivalent experience * Exceptional relationship-building skills * Strong ability to multitask in a fast-paced environment * Excellent interpersonal and communication skills * Keen attention to detail * Valid driver's license with acceptable driving record United Rentals, Inc. is an Equal Opportunity Employer of women, minorities, protected veterans and individuals with disabilities. Equal Opportunity Employer Minorities/Women/Protected Veterans/Disabled

For more information, visit United Rentals for Representant des ventes internes / Inside Sales Representative