



# Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:

Toll Free Phone: (866) 225-9067

Toll Free Fax: (877) 825-7564

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# Job Board Posting



Careers.Indigenous.Link

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## Outside Sales Representative

|                    |   |                          |
|--------------------|---|--------------------------|
| <b>Job ID</b>      | <b>5000469372306-8836</b>   |                          |
| <b>Web Address</b> | <a href="https://careers.indigenous.link/viewjob?jobname=5000469372306-8836">https://careers.indigenous.link/viewjob?jobname=5000469372306-8836</a> |                          |
| <b>Company</b>     | United Rentals  |                          |
| <b>Location</b>    | Ottawa, ON  |                          |
| <b>Date Posted</b> | From: 2019-03-18  | To: 2050-01-01           |
| <b>Job</b>         | Type: Full-time   | Category: Transportation |

### Description

As an Outside Sales Rep at United Rentals, you will be the voice and initial point of contact for our industry leading company. We'll rely on you to use your exceptional sales and consultative skills to understand the needs of interested parties and turn them into loyal customers. You must be ambitious and outgoing, with a love for calling on customers, building relationships and selling our equipment and services. Your advantage We are the world's largest equipment rental provider with nearly \$9 billion in assets, and we will support your efforts 100%. This is an exciting opportunity to grow your career and earnings potential with the leader who has set the industry's standard for excellence. \* Bachelor's degree or equivalent experience preferred \* Three years of sales experience \* Exceptional relationship-building and communication skills \* Strong planning, problem-solving and negotiation abilities \* Knowledge of construction or related equipment preferred \* Valid driver's license with acceptable driving record United Rentals, Inc. is an Equal Opportunity Employer of women, minorities, protected veterans and individuals with disabilities. Equal Opportunity Employer Minorities/Women/Protected Veterans/Disabled

For more information, visit United Rentals for Outside Sales Representative