



# Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Link's Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:  
Toll Free Phone: (866) 225-9067  
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# Job Board Posting



Careers.Indigenous.Link

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## BMO Business Banking - Join Our Team-1800011127

<b>Job ID</b>	<b>4F-17-1A-96-3B-00</b>	
<b>Web Address</b>	<a href="https://careers.indigenous.link/viewjob?jobname=4F-17-1A-96-3B-00">https://careers.indigenous.link/viewjob?jobname=4F-17-1A-96-3B-00</a>	
<b>Company</b>	BMO Financial Group	
<b>Location</b>	Vancouver, British Columbia	
<b>Date Posted</b>	From: 2018-09-18	To: 2018-12-17
<b>Job</b>	Type: Full-time	Category: Finance
<b>Job Start Date</b>	10/18/2018	
<b>Job Salary</b>	DOE	
<b>Languages</b>	See Job Description	

### Description

Our Business Banking professionals are ambitious, caring people who have chosen to work with BMO to be significant contributors to our clients' success. We remain fiercely local: we live, work and make decisions in the communities we serve. We form relationships with our clients thoughtfully. We are great in good periods, and even better partners when challenging times arise.

BMO has been named Best Commercial Bank in Canada by World Finance magazine for three years in a row (2015-2017). The award recognizes our commitment to customer relationships, innovation and strong regional and industry focus. Mentioned were BMO's strong client services, innovative product offerings and strong ties to Aboriginal Banking and Women in Business as important factors in winning this award.

We are looking for talented individuals to join the best team in the business. Put your knowledge and sales skills to work helping clients meet their growth needs.

The Relationship Manager in Training (RM-IT) role prepares you to build and maintain a portfolio of client relationships through networks, referrals, and by providing excellent financial expertise and business solutions. This opportunity allows you to apply your sales and analytical skills to help customers achieve their financial and business goals.

The Client Service Officer (CSO) works hand in hand with our Relationship Managers to provide exceptional service to BMO's business banking clients. The CSO prepares and executes lending and investment product documentation and supports clients in their use of everyday banking products and solutions.

The Cash Management Analyst (CMA) supports our Cash Management Specialists to provide best in class service to our cash management clients. The CMA ensures that all documentation is in compliance, provides first point of contact support for clients using BMO's cash management product offerings, and participates in the preparation of non-standard / negotiated pricing agreement reviews.

Other roles are available that may better suit your qualifications.

### Qualifications

We are committed to providing the technical training for the job. We are looking to invest in potential employees with the following attributes:

- Interest in commercial banking and helping customers
- Affinity for sales and ability to build long-term profitable relationships
- Excellent presentation and negotiation skills
- Self-motivated with the ability to work well in a team environment
- Analytical thinking capabilities and the aptitude for development of a market strategy and plan
- Undergrad in a related area and professional designations are assets
- Related work experience and / or strong co-op or internship experiences
- Community involvement "volunteerism, leadership, etc.
- Tech savvy

At BMO we have a shared purpose; we put the customer at the centre of everything we do "helping people is in our DNA. For 200 years we have thought about the future "the future of our customers, our communities and our people. We help our customers and our communities by working together, innovating and pushing boundaries to bring them our very best every day. Together we're changing the way people think about a bank. As a member of the BMO team you are valued, respected and heard, and you have more ways to grow and make an impact. We strive to help you make an impact from day one "for yourself and our customers. We'll support you with the tools and resources you need to reach new milestones, as you help our customers reach theirs. From in-depth training and coaching, to manager support and network-building opportunities, we'll help you gain valuable experience, and broaden your skillset.

To find out more visit us at <https://bmocareers.com>.

### How to Apply

To submit your application for this job, please go to:

[https://bmo.taleo.net/careersection/privcareer\\_jobdescription/jobdetail.ftljob=1800011127&lang=en\\_GB&src=JB-10721](https://bmo.taleo.net/careersection/privcareer_jobdescription/jobdetail.ftljob=1800011127&lang=en_GB&src=JB-10721)

BMO is committed to an inclusive, equitable and accessible workplace. By learning from each other's differences, we gain strength through our people and our perspectives. Accommodations are available on request for candidates taking part in all aspects of the selection process.