

# Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:

Toll Free Phone: (866) 225-9067 Toll Free Fax: (877) 825-7564

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## **Job Board Posting**

Date Printed: 2024/05/03



### **Head Of Development**

Job ID 41-FD-4B-A0-9A-A7

**Web Address** 

https://careers.indigenous.link/viewjob?jobname=41-FD-4B-A0-9A-A7

**Company** Remai Modern

**Location** Saskatoon, Saskatchewan

**Date Posted** From: 2020-10-21 To: 2021-04-19

Job Type: Full-time Category: Creative Media and

Writers

**Job Start Date** As soon as possible

**Job Salary** \$100,477.44 - \$118,060.56

**Languages** English

#### Description

Core Function:

The position is responsible for securing major gifts to meet annual fundraising goals and for executing a development plan, including managing the Development Department, which meets the ongoing strategic, operational and capital needs of the Remai Modern (Art Gallery of Saskatchewan).

#### **Duties:**

Identifies, cultivates, solicits, secures, and stewards major gifts to meet museum targets.

Participates in the development of a comprehensive fundraising plan and implements that plan to meet the future and ongoing strategic, capital and operational needs of the Remai Modern.

Cultivates and engages the Art Gallery of Saskatchewan and Remai Modern Foundation Boards and volunteer leadership in the execution of the fundraising plan.

Develops and leads the execution of a comprehensive stewardship strategy to engage, inspire and secure annual and multi-year donors and sponsors, locally, nationally and internationally.

Develops major gifts and individual and planned giving programs and solicits and secures donors to support the gallery through major gifts, bequests and other planned giving vehicles in cooperation with the Remai Modern Foundation.

Maintains relationships with existing donors and sponsors through active stewardship and creates and implements strategies to upgrade donors and sponsors.

Maintains a portfolio of prospective donors and sponsors to provide annual or multi-year gifts and sponsorships for a wide range of institutional priorities.

Implements and ensures delivery of other fundraising strategies for the plan, including fundraising and donor recognition events.

Ensures that other development print and electronic collateral materials are consistent with the corporate brand and produced in a timely manner.

Recruits, directs, supervises, trains, develops and evaluates the performance of assigned staff

ensuring they are empowered to deliver meaningfully in their assigned areas (Annual, Major Gifts, Legacy, Sponsorship, and Grants; Membership, Coordination and Administration).

Prepares and monitors revenue and expense budgets, and reports progress to the ED/CEO and Fundraising Oversight Committee;

Ensures prospect, sponsor and donor information, and significant solicitor activity, is tracked and recorded into the Development database in a timely manner;

Performs other related duties as assigned.

#### **How to Apply**

Click Apply Now!