Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:
Toll Free Phone: (866) 225-9067
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Job Board Posting

Careers.Indigenous.Link

Date Printed: 2024/03/28

Intern - Sales

Job ID	**34948-7629**	
Web Address	https://careers.indigenous.link/viewjob?jobname=34948-7629	
Company	United Rentals	
Location	Winnipeg, Manitoba	
Date Posted	From: 2022-09-29	To: 2050-01-01
Job	Type:	Category: Transportation

Description

Great company. Great people. Great opportunities.United Rentals, the largest equipment rental company in the world, is offering an excellent opportunity for a branch Intern who is ready to grow their career with the leading company in the industry. To continue our tremendous success and unparalleled growth, we are searching for qualified and ambitious individuals to learn the various types of equipment and their applications, while providing superior customer service. This position will also learn the sales process by spending time in both inside and outside sales with a continuous focus on customer service excellence. The intern will leave this position with invaluable skills and industry knowledge of United Rentals, with the goal of becoming a Sales Associate upon receipt of degree.The duties of the branch Intern will vary by department and may include:

- Participation in safety training to ensure proper personal protective equipment is worn, safe handling of equipment, safety policies and procedures are adhered to, etc.
- Participation in the operational efficiency of the branch work flow in the yard. This will include equipment check-in, washing of equipment, assisting customers, etc.
- Shadowing of inside sales and outside sales positions to learn the roles and responsibilities of each and the importance United Rentals places on the focus of the customers.
- Training on systems: RentalMan, Salesforce.com, etc.
- Participation in departmental and cross-functional meetings, ride-alongs, work sessions, conference calls and webex meetings
- Other duties assigned as needed

Job Requirements:

- Prior relevant work experience preferred
- Strong organizational and interpersonal skills
- Excellent oral and written communication skills; strong presentation skills.
- Strong analytical and financial analysis skills
- High proficiency in Microsoft Office: Word, Excel, PowerPoint and Access
- Ability to effectively handle multiple assignments/project components simultaneously
- Ability to work independently and also as part of a team
- Self-motivated with a strong drive and sense of urgency
- Must be currently pursuing a BA/BS degree in sales or related major

This position is deemed Safety Sensitive for purposes of United Rentals' policies and procedures.At

United Rentals, the largest equipment rental company, we believe that it takes great employees to build a great organization - and we're passionate about helping our people grow professionally and embrace teamwork in everything they do. Our culture is based on our corporate values and centers on mutual respect, job satisfaction, diversity and a shared responsibility to build a better future. What's in it for youU.S. Full Time roles:Ã‚Â Ã‚Â Best in class benefits offering includes medical, dental, vision, flex spending and health savings accounts;Ã‚Â 401(k) retirement with company match; life and disability insurance; and paid time off including sick, vacation, holidays, and paid parental leave.Ã‚Â Comprehensive training and development and career growth opportunities.U.S. Non-Full Time roles: Benefits offering includes 401(k) retirement with company match; paid time off including sick, vacation and holidays; and comprehensive training and development and career growth opportunities.Canada: Best in class benefits package which includes medical, dental & vision, RRSP/DPSP*, paid time off, comprehensive training and development, and career growth opportunities.*Offered for full time roles, non-full time eligibility in select provinces.United Rentals, Inc. is an Equal Opportunity Employer of women, minorities, protected veterans and individuals with disabilities.

For more information, visit United Rentals for Intern - Sales