Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:
Toll Free Phone: (866) 225-9067
Toll Free Fax: (877) 825-7564
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Keewatin, ON P0X 1C0

Job Board Posting

Careers.Indigenous.Link

Date Printed: 2024/03/29

Manager, Business Development

Job ID	**31-15-7B-E7-FD-20**	
Web Address		
https://careers.indigenous.link/viewjob?jobname=31-15-7B-E7-FD-20		
Company	Farm Credit Canada	
Location	Winnipeg, Manitoba	
Date Posted	From: 2022-05-20	To: 2022-06-01
Job	Type: Full-time	Category: Finance
Job Start Date	As soon as possible	
Job Salary	To Be Discussed	
Languages	English	

Description

Job number: R-1003778
Location: Winnipeg, Manitoba
Closing date: June 1, 2022
Language(s) required: English
Worker Type: Permanent
Lead a motivated sales team:
Put your coaching and leadership skills to work as you guide a team of high-performing lenders within a disciplined sales process. You'll foster relationships with primary production operators, and use your in-depth understanding of agriculture financing to review business proposals and implement marketing strategies.
What you'll do:
- Drive our relationship management process through development and execution of sales and marketing strategies
- Lead the sales team in your district
- Work with other district leaders to provide strategic support and direction
- Ensure FCC has the staffing and resources to execute our business strategy in your district
- Play a lead role in employee recruitment, development and performance management
What we're looking for:
- Strong coach and mentor
- Ability to adapt quickly to changes in a fast-paced environment
- Background in agriculture and finance
What you'll need:
- A degree in agriculture, business or commerce and at least six years of sales and leadership experience (or equivalent)
- A drive to help others succeed in a competitive market
- Outstanding change management and problem-solving skills

- A love for agriculture

How to Apply

Click "Apply Now"