



Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:

Toll Free Phone: (866) 225-9067

Toll Free Fax: (877) 825-7564

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INDIGENOUS
LINK CAREERS

Date Printed: 2024/05/18

Team Manager, Telesales

Job ID 305686-en_US-8714

Web Address

https://careers.indigenous.link/viewjob?jobname=305686-en_US-8714

Company	Rogers
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Location Calgary, AB

Date Posted From: 2024-04-24 To: 2050-01-01

Job Type: Full-time Category: Telecommunications

Description

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style="font-size:16.0px">Coaching and development of sales consultants, to impact their success in selling value-added services, while delivering world class customer service to our customersSetting performance-based targets and recommending required resources, to achieve sales and revenue targets.Resolve sales & customer service issues through effective and efficient decision-making.Manage using techniques that support a fast-paced, team based, competitive sales environment.Liaise with colleagues, other teams, and other departments to support open communication and information sharing.Conduct timely and regular performance reviews for team members, to enhance their job and career development.Provide updates on team performance in monthly activity reports.<p> </p><p>Qualifications:</p>Demonstrated ability to coach, develop, and motivate a teamExcellent communication and presentation skillsAbility to manage multiple

priorities

Proven time management skills

Ability to build relationships, by communicating effectively

Ability to translate the impact of operational decisions on customer/employee satisfaction

Proficiency in Microsoft Office (Outlook, Word, Excel, PowerPoint)

Preferred Qualifications:

- 3-5 years sales leadership/performance coaching experience in a sales environment
- Leadership/management experience within a call center environment is an asset
- Post-secondary degree/diploma or equivalent certification in a business related field is an asset
- Available to work a flexible schedule based on the needs of the business (typically evenings, weekends Monday-Friday)

Schedule: Full time
Shift: No Selection
Length of Contract: Not Applicable (Regular Position)
Work Location: Barlow 2400 32 Ave NE (7789), Calgary, AB
Travel Requirements: None
Posting Category/Function: Sales & Inside Sales

Requisition ID: 305686

At Rogers, we believe the key to a strong business, is a diverse workforce where equity and inclusion are core to making everyone feel like they belong. We do this by embracing our diversity, celebrating our different perspectives,

and working towards creating environments that empower our people to bring their whole selves to work. Everyone who applies for a job will be considered. We recognize the business value in creating a workplace where each team member has the tools to reach their full potential by removing any barriers for equal participation. We work with our candidates who are experiencing a disability throughout the recruitment process to ensure that they have what they need to be at their best. Please reach out to our recruiters and hiring managers to begin a conversation about how we can ensure that you deliver your best work. You matter to us! For any questions, please visit the

https://performancemanager4.successfactors.com/doc/custom/RCI/Recruitment_Process-FAQ-EN.pdf

Recruitment Process

Successful candidates will be required to complete a background check as part of the hiring

process.

Posting Notes: No Selection

For more information, visit Rogers for Team Manager, Telesales