



# Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Link's Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

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Toll Free Phone: (866) 225-9067  
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# Job Board Posting



Careers.Indigenous.Link

Date Printed: 2024/05/18

## Category Manager

Job ID	304745-en_US-7393		
Web Address	<a href="https://careers.indigenous.link/viewjob?jobname=304745-en_US-7393">https://careers.indigenous.link/viewjob?jobname=304745-en_US-7393</a>		
Company	Rogers		
Location	Calgary, AB		
Date Posted	From: 2024-04-23	To: 2050-01-01	
Job	Type: Full-time	Category: Telecommunications	

### Description

We are committed to connecting Canadians through unique partnerships, our world-class network and content Canadians love, and our innovative team is growing. We are looking for dedicated team members to join our Corporate team who have a genuine passion for making positive impacts on customers and the communities where we live and work. We have a variety of business units with exciting and meaningful work waiting for you, including Communications, HR, Legal and Corporate Affairs, Supply Chain, Finance, and Real Estate. If you are considering your next step, we have exciting opportunities waiting for you. Come build a rewarding career at Rogers and be a driving force behind our success story! The Core Network Procurement team is seeking a Category Manager eager to join our team. Reporting to the Sr. Manager, Network Procurement, the Category Manager will be an expert within Wireline Network platforms and related spend categories. The successful candidate will work with business partners to manage the strategic direction, total cost of ownership and risk mitigation. Your task will be to establish optimal commercial arrangements for next-generation network ecosystems (hardware, software, software licensing) aligned with Rogers's strategic business objectives. Your technical and business acumen will advance Procurement's trusted advisor status, optimize spend and value for money, drive best practices and provide future-focused strategies to achieve Rogers' goals. The successful candidate will be responsible for achieving CAPEX/OPEX savings targets with a TCO mindset for the spend category and be accountable to working collaboratively with other groups within Procurement and with our business partners in Network and Finance to realize CAPEX and OPEX savings through RFx and direct negotiations. The individual will need to work across different pillars within the organization to corral and drive the overarching procurement point-of-view and to realize the desired outcomes.

The Category Manager will cultivate a strong rapport with key senior technical, business, and finance stakeholders/partners based on foundational trust, respect, collaboration, and cooperation and help to achieve business objectives. The Category Manager shall have strong experience in presenting technical topics with confidence to senior business partners/leaders. The candidate shall have the ability to resolve multi-party conflicts effectively. The candidate shall excel in a culture of continuous improvement, leveraging innovation and system-based tools to increase efficiency and value while delivering an intuitive, user-friendly experience for internal and external stakeholders.

**What you'll do:**

- Take end-to-end ownership of assigned network core spend category strategies to drive CAPEX/OPEX savings aligned with company objectives and business partner goals.
- Collaborate with internal stakeholders to influence, develop, and gain buy-in on aligned category strategies and advance key supplier partnership aligned with such strategy with a focus on strategic opportunities.
- Provide leadership and guidance to business partners on best-in-class procurement practices, on-going advancements and opportunities associated with assigned categories, and strategic category insights to support delivery of company objectives.
- Lead and own relationships with assigned key suppliers within your categories ensuring fulfillment of contractual obligations and business partner requirements.
- Act as a first level escalation point for issues related to suppliers for which you are identified as the procurement prime.
- Manage assigned supplier issues and dispute escalations to settlement, including negotiation of supplier contracts.
- Responsible for building, maintaining, and enhancing solid relationships with key internal stakeholders across the organization to ensure suppliers within the category and the category strategy are meeting business needs.
- Challenging the status quo by actively participating in and taking a leadership role in the continuous improvement, implementation of innovations and automations to create best-in-class procurement practices that are intuitive and user-friendly for internal stakeholders and suppliers.
- Implement and champion ethical procurement practices, procurement policies, supplier social responsibility objectives, and supplier diversity and sustainability programs.
- Act as internal consultant to business owners on sourcing practices, supplier performance, compliance, and risk management policies, processes, and procurement standard practices.

**What you will bring:**

- University degree in business, engineering, computer science, math, or related field with a general understanding of network operations, financial modeling, and subject matter expertise to influence business decisions.
- An MBA is desirable but not required.
- 5 years+ procurement, telecommunications, network, or equivalent experience.
- Experience managing large and complex projects in telecommunications industry or network operations is a strong asset.
- Procurement designation/certification desirable - Supply Chain Management Professional (SCMP), Certified Supply Chain Professional (CSCP), Purchasing Management Association of Canada (PMAC).
- Excellent communications, listening and influencing skills, able to communicate complex information to decision makers and key stakeholders in a clear and concise manner.
- Strategic mindset and analytic skills.
- Creativity to seek, encourage and find non-traditional approaches.
- Demonstrated ability to navigate difficult situations through relationship building and influencing others.
- Results-driven both short and long term.
- Ability to execute against multiple projects and excel in a fast-paced, results-oriented work

environment

Strong communication and interpersonal skills; a demonstrated collaborator

Schedule: Full time

Shift: Day

Length of Contract: Not Applicable (Regular Position)

Work Location: 8200 Dixie Road (101), Brampton, ON

Travel Requirements: Up to 10%

Posting Category/Function: Procurement & Category Management

Requisition ID: 304745

At Rogers, we believe the key to a strong business, is a diverse workforce where equity and inclusion are core to making everyone feel like they belong. We do this by embracing our diversity, celebrating our different perspectives, and working towards creating environments that empower our people to bring their whole selves to work. Everyone who applies for a job will be considered. We recognize the business value in creating a workplace where each team member has the tools to reach their full potential by removing any barriers for equal participation. We work with our candidates who are experiencing a disability throughout the recruitment process to ensure that they have what they need to be at their best. Please reach out to our recruiters and hiring managers to begin a conversation about how we can ensure that you deliver your best work. You matter to us! For any questions, please visit the [https://performancemanager4.successfactors.com/doc/custom/RCI/Recruitment\\_Process-FAQ-EN.pdf](https://performancemanager4.successfactors.com/doc/custom/RCI/Recruitment_Process-FAQ-EN.pdf)

Recruitment Process FAQ

Successful candidates will be required to complete a background check as part of the hiring process.

Posting Notes:

Corporate

For more information, visit Rogers for Category Manager