



Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Link's Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:
Toll Free Phone: (866) 225-9067
Toll Free Fax: (877) 825-7564
L9 P23 R4074 HWY 596 - Box 109
Keewatin, ON P0X 1C0

Job Board Posting



Careers.Indigenous.Link

Date Printed: 2024/04/29

Technical Sales Support

Job ID	30422-8433	
Web Address	https://careers.indigenous.link/viewjob?jobname=30422-8433	
Company	United Rentals	
Location	Calgary, Alberta	
Date Posted	From: 2022-07-04	To: 2050-01-01
Job	Type:	Category: Transportation

Description

Great company. Great people. Great opportunities. As a Wedge Technical Sales Support at United Rentals, you will be responsible for sales support, product development, field installation, field training and solution consults for customers. You will be responsible on-site installation & service of Wedge System to all existing and potential customers. You will also be responsible for managing inventory & maintenance of equipment. You'll be instrumental in providing solutions for the branch and district. If you would enjoy the chance to make your mark with the world's largest equipment rental provider, consider a future with United Rentals. We'll provide the tools, the technology and the support you need to do the job right. You will also be supported by a strong management team that will help you achieve your goals. Additional duties include the following:

- Seek out new customers, service current customers, and cultivate opportunities that lead to increase profitability
- Provide full range of services to new and current customers, including needs assessment, quotes and follow up quality checks
- Act as a subject matter Wedge expert with the internal sales team in identifying customer opportunities, implementation, training and support
- Educate customers on Wedge systems through demonstrations and training; educate their employees on proper use
- Provide on-site installation and technical support
- Gather customer feedback & communicate new opportunities for new solutions and/or functionality to the WEDGE Product Team
- Educate district personnel on properly identifying Wedge system opportunities
- Other duties assigned as needed

Job Requirements:

- High school diploma or equivalent experience
- Sales Experience considered an asset
- Minimum 1-3 years construction experience
- A valid driver's license with acceptable driving record
- Strong oral and written communication skills

At United Rentals, the largest equipment rental company, we believe that it takes great employees to build a great organization - and we're passionate about helping our people grow professionally and embrace teamwork in everything they do. Our culture is based on our corporate values and centers on mutual respect, job satisfaction, diversity and a shared responsibility to build a better future. What's in it for you?

U.S. Full Time roles: Best in class benefits offering includes medical, dental, vision, flex spending and health savings accounts; 401(k) retirement with company match; life and disability insurance; and paid time off including sick, vacation, holidays, and paid parental leave. Comprehensive training and development and career growth opportunities.

U.S. Part Time roles: Benefits offering includes 401(k) retirement with company match; paid time off including sick, vacation and holidays; and comprehensive training and development and career growth opportunities.

Canada: Best in class benefits package which includes medical, dental & vision, RRSP/DPSP*, paid time off, comprehensive training and development, and career growth opportunities. *Offered for full time roles, part time eligibility in select provinces.

United Rentals, Inc. is an Equal Opportunity Employer of women, minorities, protected veterans and individuals with disabilities.

For more information, visit United Rentals for Technical Sales Support