Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:
Toll Free Phone: (866) 225-9067
Toll Free Fax: (877) 825-7564
L9 P23 R4074 HWY 596 - Box 109
Keewatin, ON P0X 1C0

Job Board Posting

Careers.Indigenous.Link

Date Printed: 2024/05/18

Sales Associate

Job ID	**302809-en_US-5500**	
Web Address	https://careers.indigenous.link/viewjob?jobname=302809-en_US-5500	
Company	Rogers	
Location	London, ON	
Date Posted	From: 2024-04-24	To: 2050-01-01
Job	Type: Full-time	Category: Telecommunications

Description

<p> </p><p>Our branded retail team is at the heart of our success. We represent the welcoming spirit of our company. Our retail teams are outgoing and approachable individuals who understand how our products and services fit into everyday life, and we’re excited to show customers how that technology can enhance and simplify their lives. We deliver a seamless experience, value expertise, dedication, and commitment to doing what’s right for our customers needs, every time.</p><p> </p><p>At Rogers, we believe in fostering an environment that inspires personal growth, building careers, and creating an inclusive future for everyone. If you’re passionate about technology, enjoy connecting with people, and thrive in a supportive team environment, consider exploring the following opportunity!</p><p> </p><p>We are all about investing in our team members, offering fantastic benefits and perks, such as:</p><p> </p><p>Uncapped Earning Potential: A rewarding compensation package that includes uncapped commissions.</p><p> </p><p>Enjoy the Perks: Employee discounts that can offer up to 50% off our Rogers and Fido products and services.</p><p> </p><p>Health: Quick access to one of the best flex health and dental benefits, Parental Leave and Benefits- Top Up, Gradual Return to work- Parental Leave, Mental Health and Support benefits- 100% coverage, Employee and Family Assistance Program benefits</p><p> </p><p>Healthcare from Home: Connect with healthcare professionals through a virtual walk-in clinic.</p><p> </p><p>Wealth Accumulation: Registered Retirement Savings Plan (RRSP), Tax-Free Savings Account (TFSA), Pension plans in Canada and option for company matched share purchase program. </p><p> </p><p>Give Back: Rogers Gives Together is our company’s employee giving and volunteer program which offers choice, flexibility, and opportunities for our teams to give back where we live, work and play.</p><p> </p><p>Learn & Grow: A 90-day training and onboarding program to build your fundamental skills for the job. Also build your career within Rogers through development opportunities, including Tuition Assistance Program, Mentoring Circles, Online Learning Platforms and Coaching programs</p><p> </p><p>Tuition Assistance Program: Eligible Retail employees can participate in our Retail Tuition Assistance Program (TAP) by entering a quarterly draw. The program is designed to support the growth and development of Retail employees by investing in their education.</p><p> </p><p>Commitment to Diversity: We all bring something different, and we know what makes us different is what makes us great. We have a strong commitment to diversity and inclusion with employee resource groups supporting equity-deserving groups including groups representing Women, People of Colour, 2SLGBTQ+, Indigenous Peoples, Persons with Disabilities.   </p><p>
What You Will Be doing:</p><p>•   Tailoring Solutions: You build rapport with customers to understand their needs and match them to Rogers and Fido brand products including Wireless, Cable, Hi-Speed Internet, Home Phone, and Rogers Mastercard
•   Sales: Identifying opportunities, anticipating customer needs and achieving sales goals within a dynamic and supportive team environment.
•   Customer Engagement: Drive sales through engagement of existing customers by calling and texting to promote Rogers and Fido branded products.
•   Representing the Brand: Representing Rogers and Fido brands in-store and at local community events.</p><p> </p><p>Your Qualifications:</p><p>•

   Interpersonal & Communication Skills: Experience building rapport and establishing connections with customers and team members through clear and effective verbal communication.
•   Customer Experience: Demonstrated commitment to providing positive customer interactions through understanding and meeting customer needs.
•   Adaptability: Rapidly adapt with flexibility to respond to changes in the store environment to meet customer and business needs.
•   Multitasking: Experience navigating multiple tasks and efficient workflows while providing consistent customer service.
•   Critical Thinking: Successfully navigate and find solutions for unexpected situations that arise.
•   Minimum Age: You meet the provincial minimum age of majority
•   Flexible Availability: To better serve our customers, you can commit to provide a minimum availability of 20 hrs a week, including evenings, weekends, and statutory holidays.</p><p> </p><p>No previous telecom technology experience required. We will train you; bring your willingness to learn and curiosity.</p><p>After you apply, watch your email.</p><p>
If you are selected to move forward in the process, a member of our Recruitment team will reach out to you to discuss the position further. Successful candidates will be required to provide consent for and pass Background and Employment Verification check requirements.</p><p>
Schedule: Part time
Shift: Variable
Length of Contract: Not Applicable (Regular Position)
Work Location: 1030 Adelaide Street (437), London, ON
Travel Requirements: Up to 10%
Posting Category/Function: Retail (In Store / Hourly) & Sales and Service
Requisition ID: 302809</p><p> </p><p>At Rogers, we believe the key to a strong business, is a diverse workforce where equity and inclusion are core to making everyone feel like they belong. We do this by embracing our diversity, celebrating our different perspectives, and working towards creating environments that empower our people to bring their whole selves to work. Everyone who applies for a job will be considered. We recognize the business value in creating a workplace where each team member has the tools to reach their full potential by removing any barriers for equal participation. We work with our candidates who are experiencing a disability throughout the recruitment process to ensure that they have what they need to be at their best. Please reach out to our recruiters and hiring managers to begin a conversation about how we can ensure that you deliver your best work. You matter to us! For any questions, please visit the Recruitment Process FAQ. </p><p> </p><p>Successful candidates will be required to complete a background check as part of the hiring process.

Posting Notes: Retail</p>

For more information, visit Rogers for Sales Associate