



Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:

Toll Free Phone: (866) 225-9067

Toll Free Fax: (877) 825-7564

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Job Board Posting



Careers.Indigenous.Link

Date Printed: 2024/05/02

Employer Liaison/Job Developer

Job ID 2D-97-68-EE-D6-E8

Web Address

<https://careers.indigenous.link/viewjob?jobname=2D-97-68-EE-D6-E8>

Company Agilec

Location Ottawa, Ontario

Date Posted From: 2021-05-18 To: 2021-08-13

Job Type: Full-time Category: Human Resources

Languages French and English Essential

Description

Working in an outcome-based environment, with set performance targets, the Employer Liaison helps candidates connect with employment opportunities while working directly with employers to promote our services, determine employer needs, and propose solutions through job matching and placement of clients.

Experience

• Minimum 2 years of Account management/Sales experience

• Proven Account Management/Sales skills required in order to create, maintain and enhance customer relationships

• Demonstrated success in achieving target outcomes

• Job Development and Employer Outreach

• Experience working with new immigrants and those identifying disabilities or other barriers to employment

Credentials

Valid driver's license

Education Requirements

Completed post-secondary education from a recognized Canadian Institute or its equivalent.

Essential Skills

• Fluently bilingual in French and English essential (written and oral communication)

• Sales presentation skills; creating and delivering presentations

• Ability to motivate and empower others through coaching and positive feedback

• Motivated, goal oriented, persistent and a skilled negotiator

• Handles stressful situations and deadline pressures well

• High level of initiative and work well in a team environment

• Excellent communication and interpersonal skills

• Able to work with diverse group of participants including persons with multiple barriers, establish rapport quickly and maintain effective working relationships.

• Extremely detail oriented

- Project management, organizational, and analytical skills
- Ability to execute a plan
- Intermediate user of Microsoft Office (Word, Excel, and Outlook)

Additional Skills

- Fluently bilingual in French and English essential (written and oral communication)
- Sales presentation skills; creating and delivering presentations
- Ability to motivate and empower others through coaching and positive feedback
- Motivated, goal oriented, persistent and a skilled negotiator
- Handles stressful situations and deadline pressures well
- High level of initiative and work well in a team environment
- Excellent communication and interpersonal skills
- Able to work with diverse group of participants including persons with multiple barriers, establish rapport quickly and maintain effective working relationships.
- Extremely detail oriented
- Project management, organizational, and analytical skills
- Ability to execute a plan
- Intermediate user of Microsoft Office (Word, Excel, and Outlook)

How to Apply

Please submit a cover letter and resume by e-mail to the attention of Lisa Manwell, Team Leader at jobs@agilec.ca Please place EL - Your Last Name - Ottawa in the subject line of your email.

Closing Date: Aug 13, 2021 at noon