



Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:

Toll Free Phone: (866) 225-9067

Toll Free Fax: (877) 825-7564

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Job Board Posting



Careers.Indigenous.Link

Date Printed: 2024/05/18

Sales Coordinator

Job ID 297321-en_US-4357
Web Address https://careers.indigenous.link/viewjob?jobname=297321-en_US-4357
Company Rogers
Location Toronto, ON
Date Posted From: 2024-04-22 To: 2050-01-01
Job Type: Full-time Category: Telecommunications

Description

Are you ready to take your career to new heights and be a part of a dynamic team at Rogers Sports & Media? We believe in creativity, innovation, and collaboration in everything we do, and we are looking for people who share this mindset to join us. With a monthly reach of 30 million Canadians, you can help shape the future of sports, news, e-commerce, and entertainment. At Rogers, we value diversity and inclusivity and believe that every voice matters. Join us today and be a part of a team that is redefining the future of media.

The Sales Coordinator is pivotal to Rogers Sports & Media's commitment to Best In Class Customer Service. They are responsible for maintaining the integrity of each media campaign purchased throughout its life cycle and communicating with clients on changes to their orders. Working with integrated order management systems such as S4M, Wide Orbit and Operative One, the Sales Coordinator will oversee day to day campaign management with direct input from account executives. Our Sales Coordinators are self-motivated and detail focused, with the ability to multitask and prioritize effectively. They have a positive problem-solving attitude with a view that no challenge is unattainable and take pride in a job well done.

What you will do:

- Ensure the integrity of campaigns on a group of accounts.
- Maintain and grow client revenue for all Rogers Sports & Media properties (a specific station focus may be indicated).
- Respond to client requests for accountability using a combination of software tools and internal departments available for client/market intelligence to best represent Rogers Sports & Media properties.
- Investigate and negotiate all requests for credits to retain revenue wherever possible.
- Assist Sales with packaging/positioning of Rogers Sports & Media stations to best serve client needs via targeted schedules.
- Work constructively with other departments essential to grow our business, including but not limited to Revenue Management, Ad Operations, Sales Promotion, Accounting, Digital, and Commercial Production.
- Coordinate with Traffic teams to ensure all required elements are received for timely turnaround for log generation.
- Other duties as required from Sr. Manager or his/her designee.

What you will bring:

- Strong organizational skills and detail oriented.
- Creative problem solver with the ability to prioritize in a high demand environment.
- Relationship building and communication skills that earn credibility and respect, establishing excellent relationships with clients, developing mutual respect through knowledge of standard business practices.
- Work collaboratively with other team members, establishing a positive solution-focused forum to continuously learn and grow together.

Here's what you can expect in return:

- A competitive salary and benefits that include access to our Employee Share Accumulation Program, Retirement Benefits and a variety of other perks including 50% off Rogers services and Blue Jays tickets.
- A manager who deeply cares about your development and long-term career at Rogers.
- A team that trusts and wants to win together.
- Smart and accomplished colleagues who are focused on both the "what" and the "how".

Schedule: Full time
Shift: Day
Length of Contract: Not Applicable (Regular Position)
Work Location: 1 Mount Pleasant (083), Toronto, ON
Travel Requirements: None
Posting Category/Function: Sales & Account

Support
Requisition ID: 297321</p><p> </p><p>At Rogers, we believe the key to a strong business, is a diverse workforce where equity and inclusion are core to making everyone feel like they belong. We do this by embracing our diversity, celebrating our different perspectives, and working towards creating environments that empower our people to bring their whole selves to work. Everyone who applies for a job will be considered. We recognize the business value in creating a workplace where each team member has the tools to reach their full potential by removing any barriers for equal participation. We work with our candidates who are experiencing a disability throughout the recruitment process to ensure that they have what they need to be at their best. Please reach out to our recruiters and hiring managers to begin a conversation about how we can ensure that you deliver your best work. You matter to us! For any questions, please visit the Recruitment Process FAQ. </p><p> </p><p>Successful candidates will be required to complete a background check as part of the hiring process.

Posting Notes: Rogers Sports & Media</p>

For more information, visit Rogers for Sales Coordinator