



Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:

Toll Free Phone: (866) 225-9067

Toll Free Fax: (877) 825-7564

L9 P23 R4074 HWY 596 - Box 109

Keewatin, ON P0X 1C0

Job Board Posting



Careers.Indigenous.Link

Date Printed: 2024/05/04

Sr Mgr Business Development

Job ID 287224-en_US-1676

Web Address

https://careers.indigenous.link/viewjob?jobname=287224-en_US-1676

Company Rogers

Location Calgary, AB

Date Posted From: 2023-03-31 To: 2050-01-01

Job Type: Full-time Category: Telecommunications

Description

<p>At Rogers, the entrepreneurial spirit is part of our DNA. Our Rogers Business teams help foster and grow the Canadian economy by supporting businesses of all sizes. From small to large-scale enterprises, our teams help deliver innovative technology, network services, and a suite of solutions to help them succeed. We offer Canada's largest and most reliable 5G network for our customers and are proud leaders in wireless private networking and IoT! We continuously expand and evolve our networks, invest in new technology capabilities, and invest in our people to serve our business customers and their communities.</p><p>Come play a key role in driving the future of business innovation in Canada. We are looking for team members with a passion for delivering industry-leading value to customers and supporting businesses in the communities where we live and work.</p><p>Are you up for the challenge If so, consider the following

opportunity:</p><p>At Rogers, we recognize that success is determined by the strength and diversity of our people. We work together because we want to win together, and these five shared values guide and define our work:</p>Simplify and innovateTake ownership of the what and the howEquip people to succeedExecute with discipline and prideTalk straight, build trust, and over deliver<p>Every day, we strive to build a brilliant digital future for Canadians. We work as one team, with one goal - serve our customers better.</p><p>The Senior Manager - Business Development will directly report to the Senior Manager - IOT and is accountable for driving sales in their designated region. There will be a primary focus on leading, prospecting and account development through sales of the Solutions portfolio. The Senior Manager - Business Development will be responsible for executing the strategic/tactical direction that has been established and drive operational effectiveness to ensure role objectives are met. The Senior Manager - Business development is accountable for the success of the solutions portfolio which may include any or all of the following : M2M connectivity, Connected Spaces and Intelligent Transportation systems.</p><p>Business Requirements:</p>Build valuable,

[illegible]

Up to 25%
Posting Category/Function: Sales & New Business

Development
Requisition ID: 287224
 </p><p>What makes us different makes us stronger. Rogers has a strong commitment to diversity and inclusion. Everyone who applies for a job will be considered. We recognize the business value in creating a workplace where each team member has the tools to reach their full potential. At Rogers, we value the insights and innovation that diverse teams bring to work. We work with our candidates with disabilities throughout the recruitment process to ensure that they have what they need to be at their best. Please reach out to our recruiters and hiring managers to begin a conversation about how we can ensure that you deliver your best work. You matter to us! For any questions, please visit the Rogers FAQ.

Posting Notes: Sales & Marketing</p>

For more information, visit Rogers for Sr Mgr Business Development