



Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:

Toll Free Phone: (866) 225-9067

Toll Free Fax: (877) 825-7564

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Keewatin, ON P0X 1C0

style="font-size:14.0px">
 sans-serif">
 Train and coach Retailer's Associates on Systems, Tools, Promotions
 and Plans and highlight key differentiators to increase and/or maintain the Rogers Suite of Products
 Market Share for new and existing Rogers
 customers
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 Work with Retailers to plan and organize exclusive Rogers and FIDO
 Weekend Events and onsite duty demo days
 style="font-size:14.0px">
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 Develop and execute Vendor Fairs/Off-Site Events/Community Events Brand
 Support and maximize market share
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 Timely customer issue resolution and response to Retailer's
 escalations/inquiries
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 Analyze sales reports and territory sales breakdown by
 market/banner
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 Assign targets and build plans with Retailers based on percentage of
 contribution
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 Gather and provide feedback on market insights and competitive intelligence for
 assigned territory
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 Ensure Rogers/FIDO/Chatr and residential cable products are properly
 represented (end-caps, functional demo's, current collateral,
 etc.)
 style="font-size:14.0px">
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 Monitor inventory levels and report issues and recommendations to
 Management
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 <u>Qualifications:</u>
 <u>#160;</u>
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 Post-secondary education in a
 business-related discipline with between 3 and 5 years' experience in the
 Telecommunications Industry
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 Demonstrated technical competence with MS Office - Word, PowerPoint, Excel,
 Outlook, and other systems and office automation
 equipment
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 Excellent analytical, problem solving, planning, and organizational
 skills
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sans-serif">Solid interpersonal, communication, and relationship-building skills
style="font-size:14.0px"> style="font-family:Arial, Helvetica, sans-serif">Ability to work independently and as a team member
style="font-size:14.0px"> style="font-family:Arial, Helvetica, sans-serif">Territory management experience is preferred
style="font-size:14.0px"> style="font-family:Arial, Helvetica, sans-serif">Ability to work effectively under pressure in a fast paced environment
style="font-size:14.0px"> style="font-family:Arial, Helvetica, sans-serif">Willingness to work flexible hours to meet changing deadlines
style="font-size:14.0px"> style="font-family:Arial, Helvetica, sans-serif">​</br>Schedule: Full time
Shift: Variable
Length of Contract: No Selection
Work Location: 800, Gauchetiere O, Bureau 4000-Place Bonaventure - Montreal(182), Montreal, QC
Travel Requirements: Up to 75%
Posting Category/Function: Sales & amp; Account Support
Requisition ID: 282360
style="font-size:14.0px"> style="font-family:Arial, Helvetica, sans-serif">At Rogers, we believe the key to a strong business, is a diverse workforce where equity and inclusion are core to making everyone feel like they belong. We do this by embracing our diversity, celebrating our different perspectives, and working towards creating environments that empower our people to bring their whole selves to work. Everyone who applies for a job will be considered. We recognize the business value in creating a workplace where each team member has the tools to reach their full potential by removing any barriers for equal participation. We work with our candidates who are experiencing a disability throughout the recruitment process to ensure that they have what they need to be at their best. Please reach out to our recruiters and hiring managers to begin a conversation about how we can ensure that you deliver your best work. You matter to us! For any questions, please visit the Recruitment Process FAQ.

style="font-size:14.0px"> style="font-family:Arial, Helvetica, sans-serif">Successful candidates will be required to complete a background check as part of the hiring process.

Posting Notes: Retail

For more information, visit Rogers for Retail Account Representative