Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:
Toll Free Phone: (866) 225-9067
Toll Free Fax: (877) 825-7564
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Keewatin, ON P0X 1C0

Mgr Partners Access

Job ID	**282333-en_US-9419**
Web Address	https://careers.indigenous.link/viewjob?jobname=282333-en_US-9419
Company	Rogers
Location	Toronto, ON
Date Posted	From: 2023-02-02 To: 2050-01-01
Job	Type: Full-time Category: Telecommunications

Description

<p>At Rogers, the entrepreneurial spirit is part of our DNA. Our Rogers Business teams help foster and grow the Canadian economy by supporting businesses of all sizes. From small to large-scale enterprises, our teams help deliver innovative technology, network services, and a suite of solutions to help them succeed. We offer Canada’s largest and most reliable 5G network for our customers and are proud leaders in wireless private networking and IoT! We continuously expand and evolve our networks, invest in new technology capabilities, and invest in our people to serve our business customers and their communities.</p><p>
Come play a key role in driving the future of business innovation in Canada. We are looking for team members with a passion for delivering industry-leading value to customers and supporting businesses in the communities where we live and work.</p><p>
Are you up for the challenge If so, consider the following opportunity:</p><p> </p><p>Rogers for Business is looking for a passionate, goal-oriented individual to join this winning team. We are currently looking for a Manager Partners Access based in Toronto who will primarily responsible for improving wholesale roaming profitability and performance. This role will include business development responsibilities with connections to third party suppliers as well as various internal teams such as network, IT, Procurement and Finance. Fundamental to the success in this role is the ability to thrive in a fast-paced and evolving global industry while driving meaningful business results.</p><p> </p><p>What you will be doing:</p>
Astutely manage supplier relationships, understand offers and comparatives, and make appropriate recommendations for business development opportunities and to deliver on objectives.
Provide strategic oversight of business development activities.
Accountable for the accurate and timely operational management of business solutions, including monthly, quarterly, annual analytics to targets.
Follow the wholesale roaming market including developing initiatives to identify opportunities for Rogers, evaluate impacts and determine Rogers’ position.
Develop databases, build logic and transformation rules that convert raw data into KPIs that will be used to manage the business.
Analyze large volumes of data, from ‘big data’ sources, identify opportunities and risks, effectively and simply articulate insights and recommendations through presentations.
Build dashboards and views that provide actionable insights.
Identify and drive continuous improvements in processes.
Perform timely and accurate completion of SOX controls.
Validate accurate application of agreement terms.
Lead initiatives through project governance processes.
Other deliverables as required.
<p> </p><p>What you bring:</p>
Degree in Engineering, Computer Science, Analytics, Business, Mathematics or related field.
Experience working with Azure and strong knowledge of Databricks.
Extensive working experience with MS Access, MS Excel, MS PowerPoint, as well as experience working with SQL and BI tools such as Power BI and Microstrategy).
Strong business acumen with excellent and proven analytical (managing and interpreting data) and solution-oriented problem solving skills, laser focused on details.
Working knowledge of wholesale roaming a definite asset.
Strong collaborative, interpersonal and communication skills (both written and oral). Ability to sell ideas/concepts to others through logical and persuasive arguments.
Self-starter, highly motivated, detail oriented, relentless pursuit of excellence and ability to quickly understand new and complex concepts.
Strong ability to work confidently with minimal supervision to simplify the complex and translate business requirements and processes into functional and technical recommendations.
Proven ability to build beneficial relationships while being viewed as a trusted and fair source of analytics and support.
Excellent planning and organizational skills, and ability to manage multiple projects in a high-paced / performance driven environment while consistently meeting deadlines with accurate and detailed results.
<p> </p><p>Schedule: Full time
Shift: Day
Length of Contract: Not Applicable (Regular Position)
Work Location: 333 Bloor Street East (824), Toronto, ON
Travel Requirements: Up to 10%
Posting Category/Function: Technology &amp; Database Development
Requisition ID: 282333

Together, we'll make more possible, and these six shared values guide and define our work:</p>
Our people are at the heart of our success
Our customers come first. They inspire everything we do
We do what’s right, each and every day
We believe in the power of new ideas
We work as one team, with one vision
We give back to our communities and protect our environment
<p> </p><p>What makes us different makes us stronger. Rogers has a strong commitment to diversity and inclusion. Everyone who applies for a job will be considered. We recognize the business value in creating a workplace where each team member has the tools to reach their full potential. At Rogers, we value the insights and innovation that diverse teams bring to work. We work with our candidates with disabilities throughout the recruitment process to ensure that they have what they need to be at their best. Please reach out to our recruiters and hiring managers to begin a conversation about how we can ensure that you deliver your best work. You matter to us! For any questions, please visit the Rogers FAQ.

Posting Notes: Digital &amp; Technology</p>

For more information, visit Rogers for Mgr Partners Access