



Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:

Toll Free Phone: (866) 225-9067

Toll Free Fax: (877) 825-7564

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Job Board Posting



Careers.Indigenous.Link

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Client Account Specialist

Job ID	252322-en_US-2574	
Web Address	https://careers.indigenous.link/viewjob?jobname=252322-en_US-2574	
Company	Rogers	
Location	North York, ON	
Date Posted	From: 2022-01-24	To: 2050-01-01
Job	Type: Full-time	Category: Telecommunications

Description

At Rogers, we connect Canadians to a world of possibilities and the memorable moments that matter most in their lives. Every day we wake up with one purpose in mind. To bring loved ones together from across the globe. To connect people to each other and the world around them. To help an entrepreneur realize their dream. A sports fan celebrate a special moment.

Because we believe connections unite us, possibilities fuel us, and moments define us.

As we grow our team, the well-being of our team members remains our top priority. To ensure the health and safety of our team members, including those in the recruitment process, our team members are working from home, and are equipped to do so safely and efficiently.

We are seeking an Client Account Specialist to join our Field Sales Team. Through excellent sales, customer service and presentation skills, the Client Account Specialist maximizes the potential revenues by acquiring new customers, as well as upgrading and growing existing customer accounts.

As a Client Account Specialist, your duties include:

- Meeting or exceeding sales targets for Cable, Rogers Hi Speed Internet, Rogers Home Phone and Smart Home Monitoring by targeting residential customers.
- Leverage directed sales leads and identifying new sources of opportunities for sales in single family units (SFU's) by going door to door.
- Representing Rogers in the promotion and sales of select cable products in the field and at special events plus any customer follow-up from the sales process.
- Assisting in the development of strategies that minimize the competitive threat, retain existing customers and increase our revenues from these customers.
- Completing all training and certification programs as required.
- Obtain and provide local market intelligence and feedback to the Sales group.
- Learning and adhering to all applicable Health & Safety regulations, both legislatively mandated, and as outlined in Company policy.
- Acting as an ambassador of Rogers to our customers and provide them with superior world-class customer experience.

Qualifications:

For more information, visit [Rogers for Client Account Specialist](#)