



Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:

Toll Free Phone: (866) 225-9067

Toll Free Fax: (877) 825-7564

L9 P23 R4074 HWY 596 - Box 109

Keewatin, ON P0X 1C0

Job Board Posting



Careers.Indigenous.Link

Date Printed: 2024/05/08

Solution Architect

Job ID 250905-en_US-2787

Web Address

https://careers.indigenous.link/viewjob?jobname=250905-en_US-2787

Company Rogers

Location London, ON

Date Posted From: 2021-10-18 To: 2050-01-01

Job Type: Full-time Category: Telecommunications

Description

<p>At Rogers, we connect Canadians to a world of possibilities and the memorable moments that matter most in their lives. Every day we wake up with one purpose in mind. To bring loved ones together from across the globe. To connect people to each other and the world around them. To help an entrepreneur realize their dream. A sports fan celebrate a special moment.</p><p>Because we believe connections unite us, possibilities fuel us, and moments define us.</p><p>Rogers Enterprise Business Unit (EBU) is seeking a Solutions Architect - Network responsible for Small, medium and large clients. The successful candidate will have extensive network infrastructure design experience and customer relationship skills for enterprise business accounts.</p><p>The candidate will report to the Senior Manager, Customer Solutions and will be an integral part of a sales team responsible for gathering customer business and technical requirements, designing comprehensive networking solutions, delivering sales presentations, presenting technical information about products and services, conducting product demonstrations, product evaluations, and collaborating on RFP and RFI responses. The candidate must have a strong understanding and experience with OSI layer 1, 2, and 3 networking to satisfy business requirements in multiple verticals.</p><p>What you'll be doing:</p>Provide pre-sales technical advisory services to all Rogers EBU sales channels with an emphasis on medium, large enterprise, and public sectorInterface with key decision makers (ranging from IT staff up to and including CIOs) of current and potential customersDesign differentiated technical solutions that fit customer requirementsAdvance solution specifications internally for product fulfillmentGain and maintain a deep understanding of product sets and provide feedback into their evolutionAssume the lead for technical responses on RFP, RFQ, and RFI documentsComplete high-level construction cost evaluations and escalate to Market Opportunity Review team as

required

Aid sales team in understanding technical solutions

Interface with other groups including Network Planning, Transport and IP Engineering, Service Delivery, and Service Assurance

What you bring:

- University degree or technical diploma in Engineering, IT, Computer Science, or related field
- 5 years of work experience in a telecommunication service provider or IT services organization
- Strategic thinker who can see the big picture
- Advanced knowledge of the design and implementation of Ethernet, Internet, and MPLS environments
- Advanced knowledge of fiber and copper infrastructure and technology
- Strong knowledge of transport topologies, equipment, and technology
- Strong knowledge of SONET/DWDM and other optical network services provisioned on-net and on leased facilities
- Working knowledge of IP-based services including SIP & IP Telephony
- Proven record in solution and product positioning
- Excellent business/technical writing and communication/presentation skills
- Excellent skills in translating technical designs into high level network diagrams
- Have active industry related credentials (CCNA, CCNP, CCIE, P. Eng., etc.)
- Ability to sell, persuade and negotiate
- Ability to respond to complex RFP documents
- Advanced knowledge in Microsoft Office applications (Word, Excel, Visio, Access)
- Use of a personal vehicle for business purposes is required

Additional Qualifications Considered:

- Sales experience in data centre industry
- Comprehensive understanding of Server and Storage Architecture, Common Application Design, Network Access technologies, Routing and Switching technology, Network Security, Virtualization Technologies, IT Budgeting and Planning, IT service management frameworks
- Knowledge of Application Layer Protocols (DNS, SMTP, HTTP, POP3, IMAP4, HTTPS, NNTP, NNRP, SSH, etc.)
- Knowledge of Name Servers, Authentication Servers, Mail Servers, Accounting servers and Corporate Web Servers
- Hardware skills specifying, installations, troubleshooting, conflicts, etc.
- Working knowledge VMware, Windows and Linux operating systems
- Working knowledge of storage and server architecture.
- Any Cisco, VMware, Microsoft, ITIL, other IT Certification would be an asset
- In depth knowledge of Security concepts (CISSP beneficial or ISP Certification)
- Experience in performing

security breach analysis with recommended outcome in order to proactive

As a condition of hire, all new employees will be required to provide proof of vaccinations against COVID 19. Any request for an exception under Human Rights legislation must be supported by evidence to be considered by Rogers on a case by case basis.

Please click [here](https://performancemanager4.successfactors.com//RCI/Medical_Exemptions_to_Covid_19_Vaccination_EN.pdf) to review conditions that may qualify for medical exemption to the COVID-19 vaccine.

Schedule: Full time
Shift: Day
Length of Contract: Not Applicable (Regular Position)
Work Location: 970 Green Valley Road (191), London, ON
Travel Requirements: Up to 50%
Posting Category/Function: Sales & New Business Development
Requisition ID: 250905

Together, we make more possible, and these six shared values guide and define our work:

- Our people are at the heart of our success
- Our customers come first. They inspire everything we do
- We do what's right, each and every day
- We believe in the power of new ideas
- We work as one team, with one vision
- We give back to our communities and protect our environment

What makes us different makes us stronger. Rogers has a strong commitment to diversity and inclusion. Everyone who applies for a job will be considered. We recognize the business value in creating a workplace where each team member has the tools to reach their full potential. At Rogers, we value the insights and innovation that diverse teams bring to work. We work with our candidates with disabilities throughout the recruitment process to ensure that they have what they need to be at their best. Please reach out to our recruiters and hiring managers to begin a conversation about how we can ensure that you deliver your best work. You matter to us! For any questions, please visit the [Rogers FAQ](https://performancemanager4.successfactors.com//RCI/Rogers_Recruitment_FAQ.pdf).

Posting Notes: Digital & Technology

For more information, visit [Rogers for Solution Architect](#)