



Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:

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Job Board Posting



Careers.Indigenous.Link

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Solution Architect

Job ID 250905-en_US-2787
Web Address https://careers.indigenous.link/viewjob?jobname=250905-en_US-2787
Company Rogers
Location London, ON
Date Posted From: 2021-10-18 To: 2050-01-01
Job Type: Full-time Category: Telecommunications

Description

At Rogers, we connect Canadians to a world of possibilities and the memorable moments that matter most in their lives. Every day we wake up with one purpose in mind. To bring loved ones together from across the globe. To connect people to each other and the world around them. To help an entrepreneur realize their dream. A sports fan celebrate a special moment. Because we believe connections unite us, possibilities fuel us, and moments define us. Rogers Enterprise Business Unit (EBU) is seeking a Solutions Architect - Network responsible for Small, medium and large clients. The successful candidate will have extensive network infrastructure design experience and customer relationship skills for enterprise business accounts. The candidate will report to the Senior Manager, Customer Solutions and will be an integral part of a sales team responsible for gathering customer business and technical requirements, designing comprehensive networking solutions, delivering sales presentations, presenting technical information about products and services, conducting product demonstrations, product evaluations, and collaborating on RFP and RFI responses. The candidate must have a strong understanding and experience with OSI layer 1, 2, and 3 networking to satisfy business requirements in multiple verticals. What you'll be doing: Provide pre-sales technical advisory services to all Rogers EBU sales channels with an emphasis on medium, large enterprise, and public sector. Interface with key decision makers (ranging from IT staff up to and including CIOs) of current and potential customers. Design differentiated technical solutions that fit customer requirements. Advance solution specifications internally for product fulfillment. Gain and maintain a deep understanding of product sets and provide feedback into their evolution. Assume the lead for technical responses on RFP, RFQ, and RFI documents. Complete high-level construction cost evaluations and escalate to Market Opportunity Review team as required. Aid sales team in understanding technical solutions. Interface with other groups including Network Planning, Transport and IP Engineering, Service Delivery, and Service Assurance. What you bring: University degree or technical diploma in Engineering, IT, Computer Science, or related field. 5 years of work experience in a telecommunication service provider or IT services organization. Strategic thinker who can see the big picture. Advanced knowledge of the design and implementation of Ethernet, Internet, and MPLS. Advanced knowledge of WAN/LAN environments. Advanced knowledge of fiber and copper infrastructure and technology. Strong knowledge of transport topologies, equipment, and technology. Strong knowledge of SONET/DWDM and other optical network services provisioned on-net and on leased facilities. Working knowledge of IP-based services including

