



Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:

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Job Board Posting



Careers.Indigenous.Link

Date Printed: 2024/04/28

Sales Performance Analyst

Job ID	250306-en_US-9451	
Web Address	https://careers.indigenous.link/viewjob?jobname=250306-en_US-9451	
Company	Rogers	
Location	Toronto, ON	
Date Posted	From: 2021-10-18	To: 2050-01-01
Job	Type: Full-time	Category: Telecommunications

Description

Come play a key role in building the future of Sports & Media! Everyone wants to be part of a transformational team and that's exactly what we're building at Rogers Sports & Media. A team that innovates and a team that wins.

At Rogers Sports & Media we are committed to creating and growing teams that are digital-first, fast-moving and bold-thinking and are focused on delivering impact with everything they do. Our impressive collection of assets includes media properties, sports teams, sports events & production, venues, e-commerce platforms and a close connection with our Connected Home and Wireless team. Collectively, we touch the lives of 30 million Canadians every month!

Not only is our business strong, but so is our culture. We genuinely care about each other and working in an environment that allows each of us to bring our best authentic selves to work. That starts with our firm commitment to a diverse, inclusive and safe workplace. We're also dedicated to giving back by using our media megaphone to help Canadians who need it most. Our team is All IN on diversity and inclusion; find out more at <https://www.allinforequity.ca/>.

As we grow our team, the well-being of our team members remains our top priority. To ensure the health and safety of our team members, including those in the recruitment process, our team members are working from home, and are equipped to do so safely and efficiently.

Are you up for the challenge and the fun? If so, consider the following opportunity!

We're looking for a **Media Sales Performance Analyst**. If you thrive in the fast-paced, FUN, action packed environment we want to hear from you. Join an elite Sales team that represents industry leading Canadian media properties that are driving innovation and results for our advertisers. Come play a key role assisting and supporting the Media Sales team, from prospecting to closing the deal, and join a winning culture and a company that will invest in you and your career.

What you'll be doing:

- Provide exceptional support to a team of sales professionals to assist in the retention and growth of advertising revenue across multiple media

platforms including television, radio and digitalInput and maintain sales booking orders across various systemsAssist in the internal management of the sales cycle through the building of research, sales presentations and proposals, revenue reporting, postings, optimizations, pre-emptions, billings and collectionsLiaise with other departments including Insights and Research, Sales Promotions, Commercial Production, Revenue Management, Commercial Traffic, and AccountingAssist sales team members with inputting and maintenance of all accounts and opportunities through a customer relationship management systemOperate within the Rogers Sports & Media sales guidelines and uphold Rogers valuesTrack sales revenue and budgets for all platforms RSM representsCreate tools for management to maximize salesOffice administrative duties assisting Sales and ManagementInvoicing of

expenses</p><#160;</p></p><#160;</p></p>What you will bring:</p>Minimum of 2 years experience in a high-level administrative position, with prior media exposure an assetStrong organizational skills with the ability to prioritize in a fast-paced sales environmentCreative problem solver with strong attention to detailSolid understanding of business professionalism and the ability to work in a collaborative team

environmentExcellent verbal and written communication and interpersonal skillsSelf-motivator with discipline, enthusiasm and a positive attitudeAbility to pro-actively anticipate customer

needsCommitment to continuous learning and developmentHigh proficiency in MS Office - PowerPoint, Excel, OutlookExperience in S4M, Wide Orbit, and/or Operative a benefitSalesforce, Adobe Illustrator /graphic design skills, and knowledge of the Interactive Advertising Bureau (IAB) Guidelines would be considered an

asset</p><#160;</p></p><#160;</p></p>As a condition of hire, all new employees will be required to provide proof of vaccinations against COVID 19. Any request for an exception under Human Rights legislation must be supported by evidence to

be considered by Rogers on a case by case basis.</p></p><#160;</p></p>Please click <a

href="https://performancemanager4.successfactors.com//RCI/Medical_Exemptions_to_Covid_19_Vaccination_EN.pdf">here to review conditions that may qualify for medical exemption to the COVID-19

vaccine.</p></p><#160;</p></p><div>What makes us different makes us stronger. Rogers has a strong commitment to diversity and inclusion. Everyone who applies for a job will be considered. We recognize the business value in creating a workplace where

each team member has the tools to reach their full potential. At Rogers, we value the insights and innovation that diverse teams bring to work. We work with our candidates with disabilities throughout the recruitment process to ensure that they have what they need to be at their best. Please reach

out to our recruiters and hiring managers to begin a conversation about how we can ensure that you deliver your best work. You matter to us! For any questions, please visit the<#160;<a

**href="https://performancemanager4.successfactors.com//RCI/Rogers_Recruitment_FAQ.pdf">Rogers FAQ.</div></div>
Schedule:<#160;Full**

time</div><div>Shift: Day</div><div>Length of Contract: Not Applicable (Regular Position)</div><div>Work Location:1 Mount Pleasant (083), Toronto, ON</div><div>Travel Requirements: Up to 10%</div><div>Posting Category/Function: Sales & Media</div><div>Requisition ID: 250306</div><div>Posting Notes: Rogers Sports & Media</div>

For more information, visit [Rogers for Sales Performance Analyst](#)