



# Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:

Toll Free Phone: (866) 225-9067

Toll Free Fax: (877) 825-7564

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# Job Board Posting



Careers.Indigenous.Link

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## Sr Mgr IoT Network Services

**Job ID** 248730-en\_US-6425

**Web Address**

[https://careers.indigenous.link/viewjob?jobname=248730-en\\_US-6425](https://careers.indigenous.link/viewjob?jobname=248730-en_US-6425)

**Company** Rogers

**Location** Toronto, ON

**Date Posted** From: 2021-10-18 To: 2050-01-01

**Job** Type: Full-time Category: Telecommunications

### Description

<p>At Rogers, we connect Canadians to a world of possibilities and the memorable moments that matter most in their lives. Every day we wake up with one purpose in mind. To bring loved ones together from across the globe. To connect people to each other and the world around them. To help an entrepreneur realize their dream. A sports fan celebrate a special moment.</p><p>Because we believe connections unite us, possibilities fuel us, and moments define us.</p><p>This role has been posted in locations where we have a Rogers corporate site. We encourage qualified candidates from across the country to apply who can reasonably commute</p><p>to one of these locations.</p><p>As we grow our team, the well-being of our team members remains our top priority. To ensure the health and safety of our team members, including those in the recruitment process, our team members are working from home, and are equipped to do so safely and efficiently.</p><p>We are looking to drive significant growth within the Internet of Things (IoT) portfolio as part of the Rogers for Business team.</p><p>To help accomplish this, we are rapidly evolving our IoT Connectivity Services portfolio to introduce new products and services enabled through current and next generation IoT networks. The successful candidate will be accountable for delivery and ongoing management of these services under this portfolio. This position reports to the Director, Data Center and Advanced Services. In addition to managing product managers within their team, this person will also work closely with Technology, Sales and other cross functional teams within Rogers as well as industry partners to chart and execute on Rogers IoT strategy</p><p>What you will be doing:</p><ul><li>Support a team of product managers to help deliver on Rogers IoT Connectivity strategy</li><li>Lead the team throughout all stages of produce life cycle -</li><li>building product requirements, concept design and architecture, development of new services</li><li>preparing business case justification for new product investments</li><li>support through all stages of ideation, funding, design and execution. Identify launch strategies and post-launch support, reporting on product delivery and business performance</li><li>Measure and track business and delivery performance of services within the portfolio throughout all lifecycle stages to drive continuous improvement</li><li>Lead the Product governance process to ensure that

the roadmap is executed in coordination with the various stakeholders across Rogers' business units; Engage and influence cross functional leadership teams to drive complex customer requirements delivery to completion within the committed timelines; Responsible for the day to day management of strategic partner relationships and facilitate presentations to potential prospects, C level executives and at industry related events; Lead development and execution of plans specific to key verticals such as Connected Cars, Security and Utilities; Be the subject matter expert for all things around IoT connectivity; support sales in strategic opportunities and projects; Developing and managing the IOT device certification lifecycle process spanning requirements, certification, and logistics; Hire, coach and mentor product managers and support them in delivery of projects and career development; What you will bring: 8+ years experience of building technology products and services in a telecommunication environment and/or an IoT enabled industry; Experience in leading and managing strong product teams; Knowledge of wireless technologies is a must have. Candidate must be able to demonstrate working knowledge of the use of such technologies in previous assignments; Ability to work with highly technical IT/Network SMEs to bring roadmap products to market; Excellent understanding of M2M eSIM concepts, IoT technologies (foundational programming concepts, cloud architecture, microservices, automation, devices ecosystem and standards), 3GPP standards and cellular APNs, SDLC concepts; Agile and Waterfall methodologies; Knowledge of automotive vehicle information architectures, private LTE, and IOT device management will be a plus; Proven expertise in leading product development from start to finish with ability to drive prioritization consensus across business units and serve as an effective liaison between customers and engineering; Experience in the development of business plans including business cases, cost/benefit analysis, revenue potential, pricing models, forecasts, and contracts; Strong customer focus and technical acumen with an understanding of emerging technologies such as mobile edge compute, SCEF, 5G IoT; Entrepreneurial spirit with a passion to drive profitable growth for all accountable products; Self-motivated, with strong organizational and interpersonal skills including the ability to plan, organize and prioritize multiple tasks; Ability to lead cross functional teams and contribute to the development of peers and colleagues; Excellent verbal and written communication skills. Bilingualism is considered an asset; Undergraduate degree in a technology and/or business field. Master's degree preferred; As a condition of hire, all new employees will be required to provide proof of vaccinations against COVID 19. Any request for an exception under Human Rights legislation must be supported by evidence to be considered by Rogers on a case by case basis. Please click [https://performancemanager4.successfactors.com//RCI/Medical\\_Exemptions\\_to\\_Covid\\_19\\_Vaccination\\_EN.pdf](https://performancemanager4.successfactors.com//RCI/Medical_Exemptions_to_Covid_19_Vaccination_EN.pdf) here to review conditions that may qualify for medical exemption to the COVID-19

vaccine.

Schedule: Full time  
Shift: Day  
Length of Contract: Not Applicable (Regular Position)  
Work Location: 333 Bloor Street East (012), Toronto, ON  
Travel Requirements: Up to 10%  
Posting Category/Function: Marketing & Product Management  
Requisition ID: 248730

Together, we'll make more possible, and these six shared values guide and define our work:

- Our people are at the heart of our success
- Our customers come first. They inspire everything we do
- We do what's right, each and every day
- We believe in the power of new ideas
- We work as one team, with one vision
- We give back to our communities and protect our environment

What makes us different makes us stronger. Rogers has a strong commitment to diversity and inclusion. Everyone who applies for a job will be considered. We recognize the business value in creating a workplace where each team member has the tools to reach their full potential. At Rogers, we value the insights and innovation that diverse teams bring to work. We work with our candidates with disabilities throughout the recruitment process to ensure that they have what they need to be at their best. Please reach out to our recruiters and hiring managers to begin a conversation about how we can ensure that you deliver your best work. You matter to us! For any questions, please visit the [https://performancemanager4.successfactors.com//RCI/Rogers\\_Recruitment\\_FAQ.pdf](https://performancemanager4.successfactors.com//RCI/Rogers_Recruitment_FAQ.pdf) Rogers FAQ.

Posting Notes: Corporate

For more information, visit Rogers for Sr Mgr IoT Network Services