



Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:

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Job Board Posting



Careers.Indigenous.Link

Date Printed: 2024/05/07

Manager, Wireless Business Economics

Job ID 240956-en_US-3714

Web Address

https://careers.indigenous.link/viewjob?jobname=240956-en_US-3714

Company Rogers

Location Toronto, ON

Date Posted From: 2021-07-26 To: 2050-01-01

Job Type: Full-time Category: Telecommunications

Description

<p>At Rogers, we connect Canadians to a world of possibilities and the memorable moments that matter most in their lives. Every day we wake up with one purpose in mind. To bring loved ones together from across the globe. To connect people to each other and the world around them. To help an entrepreneur realize their dream. A sports fan celebrate a special moment.

Because we believe connections unite us, possibilities fuel us, and moments define us.<p><p> <p><p>As we grow our team, the well-being of our team members remains our top priority. To ensure the health and safety of our team members, including those in the recruitment process, our team members are temporarily working from home.<p><p> <p><p> <p><p>The Manager, Wireless Business Economics, as part of R4B Business Economics team, will be primarily responsible for the budget and forecasting process, deriving insights and working cross functionally to develop ARPU/contribution margin strategies to realize Wireless P&L targets. The successful candidate will work with the Commercial Management and Sales teams to analyze, evaluate and build new Wireless pricing initiatives, such as new product bundles and Managed Migrations programs. <p><p>This role will be expected to review, summarize and articulate results to executive leadership using the new value performance framework to ensure the successful realization of results and targets. <p><p>The ideal candidate will require a strong business and financial acumen, analytical mindset, forecasting experience, strong communication and interpersonal skills, as well as the ability to meet tight deadlines and perform well in a fast paced and dynamic environment. The successful candidate will report to the Senior Manager, Wireless Business Economics. <p><p><p><p>What you will be doing:<p><p>Lead and own the budgeting, planning and forecasting process for Wireless portfolio <p><p>Monitor

KPI trending and establish IBRO

reporting/forecasting

and ARPU/contribution margin opportunities and

risks

Provide direction for the Wireless plan as well as accurate business assumptions regarding cost/benefit

analysis

by region, vertical, value tier and product

metrics to extract and summarize insights to maximize profitable

revenue

Work with counterparts within the Commercial Management team to develop Wireless quarterly plan to

achieve IBRO and margin targets

Work closely with the Customer Business Unit (CBU) and R4B teams on initiatives and offers impacting

R4B

Perform ad-hoc analysis and generate insights to maximize

performance

What you bring:

Undergraduate or graduate degree from a top-tier school in Business, Finance, Economics or

Engineering

3-5+ years business experience preferably in the following

areas:

Telecommunications

Business-to-business

Strategy, planning, forecasting, sales and

marketing

Management Consulting

3-5+ years experience with Analytics and working with

large datasets with ability to derive and present valuable

insights

Strategic thinker with a deep understanding of

business drivers and KPIs

Program /project

management experience driving ideas

through execution

Ability to analyze results

and develop insights that lead to strategic

recommendations

Proven analytical, financial modeling

and problem solving skills

Strong communications (written & oral) and interpersonal skills

Strong time

management capabilities, with the ability to perform multiple tasks and

objectives

Strong sense of initiative and a self-starter who

can work equally well in groups or on their own

Results

oriented, flexible and willing to work in a multi-task and dynamic work

environment

Experience working with senior leadership team and strong presentation

skills

Comfort with

ambiguity

Advanced skills in Excel and

PowerPoint

Technical background in SAS/SQL

Server / R / Stata

a strong asset

Ability to

manipulate and interpret complex

datasets

Schedule: Full time

Shift: Day

Length of Contract: Not Applicable (Regular Position)

Work Location: 333 Bloor Street East (012), Toronto, ON

Travel Requirements: Up to 10%

Posting Category/Function: Marketing & Marketing Research / Analysis

Requisition ID: 240956

Together, we make more possible, and these six shared values guide and define our work:

- Our people are at the heart of our success
- Our customers come first. They inspire everything we do
- We do what's right, each and every day
- We believe in the power of new ideas
- We work as one team, with one vision
- We give back to our communities and protect our environment

What makes us different makes us stronger. Rogers has a strong commitment to diversity and inclusion. Everyone who applies for a job will be considered. We recognize the business value in creating a workplace where each team member has the tools to reach their full potential. At Rogers, we value the insights and innovation that diverse teams bring to work. We work with our candidates with disabilities throughout the recruitment process to ensure that they have what they need to be at their best. Please reach out to our recruiters and hiring managers to begin a conversation about how we can ensure that you deliver your best work. You matter to us! For any questions, please visit the

[https://performancemanager4.successfactors.com/RCI/Rogers+Inbox+FAQ+April+2019+----+UPDATED_\(002\).pdf](https://performancemanager4.successfactors.com/RCI/Rogers+Inbox+FAQ+April+2019+----+UPDATED_(002).pdf)

FAQ

Posting Notes: Corporate

For more information, visit Rogers for Manager, Wireless Business Economics