



Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Link's Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

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Job Board Posting



Careers.Indigenous.Link

Date Printed: 2024/05/07

Manager, Wireless Business Economics

Job ID	240956-en_US-3714
Web Address	https://careers.indigenous.link/viewjob?jobname=240956-en_US-3714
Company	Rogers
Location	Toronto, ON
Date Posted	From: 2021-07-26 To: 2050-01-01
Job	Type: Full-time Category: Telecommunications

Description

At Rogers, we connect Canadians to a world of possibilities and the memorable moments that matter most in their lives. Every day we wake up with one purpose in mind. To bring loved ones together from across the globe. To connect people to each other and the world around them. To help an entrepreneur realize their dream. A sports fan celebrate a special moment. Because we believe connections unite us, possibilities fuel us, and moments define us. As we grow our team, the well-being of our team members remains our top priority. To ensure the health and safety of our team members, including those in the recruitment process, our team members are temporarily working from home. The Manager, Wireless Business Economics, as part of R4B Business Economics team, will be primarily responsible for the budget and forecasting process, deriving insights and working cross functionally to develop ARPU/contribution margin strategies to realize Wireless P&L targets. The successful candidate will work with the Commercial Management and Sales teams to analyze, evaluate and build new Wireless pricing initiatives, such as new product bundles and Managed Migrations programs. This role will be expected to review, summarize and articulate results to executive leadership using the new value performance framework to ensure the successful realization of results and targets. The ideal candidate will require a strong business and financial acumen, analytical mindset, forecasting experience, strong communication and interpersonal skills, as well as the ability to meet tight deadlines and perform well in a fast paced and dynamic environment. The successful candidate will report to the Senior Manager, Wireless Business Economics. What you will be doing: Lead and own the budgeting, planning and forecasting process for Wireless portfolio; Monitor KPI trending and establish IBRO reporting/forecasting; Identify performance gaps and ARPU/contribution margin opportunities and risks; Provide direction for the Wireless plan as well as accurate business assumptions regarding cost/benefit analysis; Deliver performance analysis by region, vertical, value tier and product; Use value centric metrics to extract and summarize insights to maximize profitable revenue; Work with counterparts within the Commercial Management team to develop Wireless quarterly plan to achieve IBRO and margin targets; Work closely with the Customer Business Unit (CBU) and R4B teams on initiatives and offers impacting R4B; Perform ad-hoc analysis and generate insights to maximize performance; What you bring: Undergraduate or graduate degree from a top-tier school in Business, Finance, Economics or Engineering; 3-5+ years business experience; preferably in the following areas: Telecommunications sector; Business-to-business; Strategy, planning, forecasting, sales and marketing; Management Consulting; 3-5+ years experience with Analytics and working with large datasets with ability to derive and present valuable insights; Strategic thinker with a deep understanding of business drivers and KPIs; Program / project management experience driving ideas through execution; Ability to analyze results and develop insights that lead to strategic recommendations; Proven analytical, financial modeling and problem solving skills; Strong communications (written & oral) and interpersonal skills; Strong time management capabilities, with the ability to perform multiple tasks and objectives; Strong sense of initiative and a self-starter who can work equally well in groups or on their own; Results oriented, flexible and willing to work in a multi-task and dynamic work environment; Experience working with senior leadership team and strong presentation skills; Comfort with ambiguity; Advanced skills in Excel and PowerPoint; Technical background in SAS/SQL Server/ R / Stata; a strong asset; Ability to manipulate and interpret complex datasets; Schedule: Full time; Shift: Day; Length of Contract: Not Applicable (Regular Position); Work Location: 333 Bloor Street East (012), Toronto, ON; Travel Requirements: Up to 10%; Posting

Category/Function: Marketing & Marketing Research / Analysis</div></div>Requisition ID: 240956</div></div> </div></div>Together, we'll make more possible, and these six shared values guide and define our work:</div></div> </div></div>Our people are at the heart of our successOur customers come first. They inspire everything we doWe do what’s right, each and every dayWe believe in the power of new ideasWe work as one team, with one visionWe give back to our communities and protect our environment</div> </div></div></p>What makes us different makes us stronger. Rogers has a strong commitment to diversity and inclusion. Everyone who applies for a job will be considered. We recognize the business value in creating a workplace where each team member has the tools to reach their full potential. At Rogers, we value the insights and innovation that diverse teams bring to work. We work with our candidates with disabilities throughout the recruitment process to ensure that they have what they need to be at their best. Please reach out to our recruiters and hiring managers to begin a conversation about how we can ensure that you deliver your best work. You matter to us! For any questions, please visit the Rogers FAQ</p></div></div> </div></div>Posting Notes: </div></div>

For more information, visit Rogers for Manager, Wireless Business Economics