



Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:

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Job Board Posting



Careers.Indigenous.Link

Date Printed: 2024/05/04

Sr. Sales Analyst

Job ID	240954-en_US-3448	
Web Address	https://careers.indigenous.link/viewjob?jobname=240954-en_US-3448	
Company	Rogers	
Location	Richmond Hill, ON	
Date Posted	From: 2021-07-27	To: 2050-01-01
Job	Type: Full-time	Category: Telecommunications

Description

At Rogers, we connect Canadians to a world of possibilities and the memorable moments that matter most in their lives. Every day we wake up with one purpose in mind. To bring loved ones together from across the globe. To connect people to each other and the world around them. To help an entrepreneur realize their dream. A sports fan celebrate a special moment. Because we believe connections unite us, possibilities fuel us, and moments define us.

As we grow our team, the well-being of our team members remains our top priority. To ensure the health and safety of our team members, including those in the recruitment process, our team members are temporarily working from home.

Business Analyst is to take on the challenge of supporting the SFU Field sales team targeting the single family dwellings

with the Rogers cable network and measure and analyse sales results, market conditions, frontline productivity and project based sales initiatives

The role extends and requires a strong communicator to work with cross functional teams. The individual does require advanced Excel and data mining (SQL) skills to construct

style="font-family:Arial, sans-serif"; color: black; data models, sales dashboards, and support team leaders with their territory performance.

Accountabilities:

Develop predictive models for forecasting and measuring sales results

Measure team productivity related to sales leads

and new programs and projects and community events

Take action on program readiness checks and highlight those programs that require added support

Work with Channel Performance team to assist in forecast, cross channel analytics and value creation

Create adhoc reports

As needed

Manage and maintain sales team functionality with Salesforce

Schedule and lead weekly review calls

Work with Finance, and Sales Optimization teams on business cases for new initiatives and team

Salesforce Operations – updated / edits

Qualifications:

Diploma or Degree in Business, Finance or Economics

2+ Years experience in Sales or Telecom industry

