



Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:

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Job Board Posting



Careers.Indigenous.Link

Date Printed: 2024/04/29

Sales Representative, Bell authorized agents (OSL)

Job ID 230940-en_US-8457

Web Address

https://careers.indigenous.link/viewjob?jobname=230940-en_US-8457

Company Bell

Location Halifax, NS

Date Posted From: 2019-03-01 To: 2050-01-01

Job Type: Full-time Category: Miscellaneous

Description

Req Id: 230940 Company: Bell Authorized Agents (OSL) We're on the hunt for Territory Sales Specialists—tenacious sales professionals who are both goal-oriented and result-driven—to work for one of our important client and Canada's largest communications company, Bell, which aims to make a difference in the lives of Canadians by offering, through our sales force, world-class communication services tailored to their lifestyles. If you have the skills to face challenges head-on, if you want the freedom to achieve personal and professional success, if you want to be part of a winning team, read on... You are: An ambitious self-starter with an entrepreneurial drive An outgoing, people person (the idea of sitting behind a desk all day bores you) Disciplined when it comes to managing your time, evaluating your priorities, and accomplishing your goals Motivated by financial rewards (you like the idea of having an uncapped commission structure)

You'll: Conduct yourself with optimism, empathy and integrity as the face of our client, Bell Work from a territory lead list to deliver best-in-class sales to residential areas Identify the specific needs of our client's customers and come up with tailored solutions that fit their lifestyle Meet with your team weekly to strategize, track goals, and report on results Use Salesforce customer relationship management (CRM) system to manage your sales funnel

You will benefit from: Ongoing sales training and professional development A competitive base salary plus commission Company benefits including health and dental coverage Tools and technology to help manage your territory Other perks like tickets to sporting events and upgrades to the latest Bell technology

You have: At least 2 years of sales or marketing experience A post-secondary degree A vehicle and valid driver's licence A flexible schedule that includes availability on evenings and weekends as required

About the Company: OSL, a Bell Authorized Sales Agent, is a dynamic, people-first company providing outsourced sales solutions for some of North America's biggest Fortune 500 companies. We believe in great people doing greater things, every day. At OSL, we hire passionate people who are looking for their next challenging career move. Our people reflect the professionalism and willingness to adapt and learn new skills that make OSL a leading sales and operational organization. Bilingualism is an asset (English and French); adequate knowledge

of French is required for positions in Quebec. Additional Information:Position Type:
Contractor
Job Status: Regular - Full Time
Job Location: Canada : Nova Scotia : Halifax
Application Deadline: 05/31/2019 Please apply directly online to be considered for this
role. Applications through email will not be accepted. At Bell, we don’t just
accept difference - we celebrate it. We’re committed to fostering an inclusive, equitable, and
accessible workplace where every team member feels valued, respected, and supported, and has
the opportunity to reach their full potential. We welcome and encourage applications from people
with disabilities. Accommodations are available on request for candidates taking part in all
aspects of the selection process. For a confidential inquiry, simply email your recruiter directly or
recruitment@bell.ca to make arrangements. If you have questions regarding accessible employment
at Bell please email our Diversity & Inclusion Team at inclusion@bell.ca. Created:
Canada, NS, Halifax

Pour plus d'informations, visitez Bell pour Sales Representative, Bell authorized agents (OSL)