Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:
Toll Free Phone: (866) 225-9067
Toll Free Fax: (877) 825-7564
L9 P23 R4074 HWY 596 - Box 109
Keewatin, ON P0X 1C0

Job Board Posting

Careers.Indigenous.Link

Date Printed: 2024/05/04

Sales Assistant

Job ID	**213292-en_US-7747**	
Web Address	https://careers.indigenous.link/viewjob?jobname=213292-en_US-7747	
Company	Rogers	
Location	Kitchener, ON	
Date Posted	From: 2021-01-18	To: 2050-01-01
Job	Type: Full-time	Category: Telecommunications

Description

<p>Come play a key role in building the future of Sports & Media! Everyone wants to be part of a transformational team – and that’s exactly what we’re building at Rogers Sports & Media. A team that innovates and a team that wins.</p><p>At Rogers Sports & Media we are committed to creating and growing teams that are digital-first, fast-moving and bold-thinking and are focused on delivering impact with everything they do. Our impressive collection of assets includes media properties, sports teams, sports events & production, venues, e-commerce platforms and a close connection with our Connected Home and Wireless team. Collectively, we touch 30 million of Canadians every month!</p><p>Not only is our business strong, but so is our culture. We genuinely care about each other and working in an environment that allows each of us to bring our best authentic selves to work. That starts with our firm commitment to a diverse, inclusive and safe workplace. We’re also dedicated to giving back by using our media megaphone to help Canadians who need it most. Our team is All IN on diversity and inclusion – find out more at www.allinforequity.ca.</p><p>As we grow our team, the well-being of our team members remains our top priority. To ensure the health and safety of our team members, including those in the recruitment process, our team members are working from home, and are equipped to do so safely and efficiently.</p><p>Are you up for the challenge and the fun If so, consider the following opportunity!</p><p>We're looking for a... Sales Assistant!</p><p>What you will do:
•   Provide exceptional support to a team of sales professionals to assist in the retention and growth of advertising revenue across multiple media platforms including radio, television and digital.
•   Input and maintain sales booking orders across various systems.
•   Assist in the internal management of the sales cycle through the building of research, sales presentations and proposals, revenue reporting, postings, optimizations, pre-emptions, billings and collections.
•   Liaise with other departments including Insights and Research, Sales Promotions, Commercial Production, Revenue Management, Commercial Traffic, and Accounting,
•   Assist sales team members with inputting and maintenance of all accounts and opportunities through a customer relationship management system.
•   Operate within the Rogers Sports & Media sales guidelines and uphold Rogers values. </p><p>What you will bring:
•   Strong organizational skills with the ability to prioritize in a fast- paced sales environment.
•   Creative problem solver with strong attention to detail.
•   Solid understanding of business professionalism and the ability to work in a collaborative team environment.
•   Excellent verbal and written communication and interpersonal skills.
•   Self-motivator with discipline, enthusiasm and a positive attitude.
•   Ability to pro-actively anticipate customer needs.
•   Commitment to continuous learning and development.
•   High proficiency in MS Office - PowerPoint, Excel, Outlook.
•   Experience in S4M, Wide Orbit, and/or Operative a benefit.
•   Salesforce, Adobe Illustrator /graphic design skills, and knowledge of the Interactive Advertising Bureau (IAB) Guidelines would be considered an asset.</p><p>Here’s what you can expect in return:
•   A competitive salary and benefits that include access to our Employee Share Accumulation Program, Retirement Benefits and a variety of other perks including 50% off Rogers services and Blue Jays tickets
•   A manager who deeply cares about your development and long-term career at Rogers
•   A team that trusts and wants to win together
•   Smart and accomplished colleagues who are focused on both the “what” and the “how”
•   Flexibility to work from home even after the pandemic ends
•   Your choice of hardware and software (iPhone or Android/Mac or PC etc.)
•   As we grow our team, the well-being of our team members remains our top priority. To ensure the health and safety of our team members, including those in the recruitment process, our team members are working from home, and are equipped to do so safely and efficiently</p><p>
 </p><div> </div><div>What makes us different makes us stronger. Rogers has a strong commitment to diversity and inclusion. Everyone who applies for a job will be considered. We recognize the business value in creating a workplace where each team member has the tools to reach their full potential. At Rogers, we value the insights and innovation that diverse teams bring to work. We work with our candidates with disabilities throughout the recruitment process to ensure that they have what they need to be at their best. Please reach out to our recruiters and hiring managers to begin a conversation about how we can ensure that you deliver your best work. You matter to us! For any questions, please visit the Rogers FAQ.</div><div>
Schedule: Full time</div><div>Shift: Day</div><div>Length of Contract: Not Applicable (Regular Position)</div><div>Work Location: 230 - 1B The Boardwalk (102), Kitchener, ON </div><div>Travel Requirements: None</div><div>Posting Category/Function: Sales & Account Support</div><div>Requisition ID: 213292</div><div> </div><div>Posting Notes: Media </div>

For more information, visit Rogers for Sales Assistant