



Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:

Toll Free Phone: (866) 225-9067

Toll Free Fax: (877) 825-7564

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Job Board Posting



Careers.Indigenous.Link

Date Printed: 2024/04/29

Territory Sales Specialist, full-time

Job ID	198888-en_US-6720	
Web Address	https://careers.indigenous.link/viewjob?jobname=198888-en_US-6720	
Company	Bell	
Location	Longueuil, QC	
Date Posted	From: 2018-09-11	To: 2050-01-01
Job	Type: Full-time	Category: Miscellaneous

Description

Req Id:198888;Bell is a truly Canadian company with over 138 years of success. We are defined by the passion of our team members and their belief in our company's vast potential. To ensure we continue to be recognized as Canada's leading communications company, we're committed to finding and developing the next generation of leaders. This means creating best-in-class career and development opportunities for our employees. If you're passionate, driven and find yourself seeking interesting work, new challenges and continuous learning opportunities, then we want you to join our team. The Bell Residential Services team is in the business of enabling customers to connect with people, information and entertainment by delivering integrated products and service experience for consumers while enhancing our competitiveness in the marketplace. The team provides customers with amazing new technologies such as Bell Fibe TV, Bell Internet, Bell Satellite TV and Bell Home phone, local and long distance services. Bell's Neighbourhood Marketing team is a tight-knit, energetic, and diverse team of people from across Canada, operating in local communities. We have one goal: To provide Canadians with exceptional customer experiences. With over 3.5 million customer interactions a year, we aim to make a difference in the lives of Canadians by offering world-class communication services tailored to their lifestyles. We're driven, we're smart, and we operate with integrity. Whether it's in the boardroom, out in the community, or face to face with a customer, we always put our best foot forward. We're on the hunt for Territory Sales Specialists; tenacious sales professionals who are both goal-oriented and result-driven. If you have the skills to face challenges head-on, if you want the freedom to achieve personal and professional success, if you want to be part of a winning team, read on; You are:

- An ambitious self-starter with an entrepreneurial drive
- An outgoing, people person (the idea of sitting behind a desk all day bores you)
- Disciplined when it comes to managing your time, evaluating your priorities, and accomplishing your goals;
- Motivated by financial rewards (you like the idea of having an uncapped commission structure)

You'll:

- Conduct yourself with optimism, empathy and integrity as the face of the Bell brand
- Work from a territory lead list to deliver best-in-class sales to residential areas
- Identify the specific needs of the customer and come up with tailored solutions that fit their lifestyle
- Meet with your team weekly to strategize, track goals, and report on results
- Use Salesforce customer relationship management (CRM) system to manage your sales funnel

You will benefit from:

- Ongoing sales training and professional development
- A competitive base salary plus commission
- Company benefits including health and dental coverage
- Tools and technology to help manage your territory
- 25% off your personal Bell services
- Other perks like tickets to sporting events and upgrades to the latest Bell technology

You have:

- At least 2 years of sales or marketing experience

- A post-secondary degree
- A vehicle and valid driver's licence
- A flexible schedule that includes availability on evenings and weekends as required

All interested candidates please submit your resume to annie.legault2@bell.ca or contact us directly at (514) 391-1772. Bilingualism is an asset (English and French). Additional Information: Position Type: Contractor

Job Location: Canada : Quebec : Longueuil

Application Deadline: 12/31/2018

Please apply directly online to be considered for this role. Applications through email will not be accepted. Bell is committed to fostering an inclusive, equitable, and accessible environment where all employees and customers feel valued, respected, and supported. We are dedicated to building a workforce that reflects the diversity of the communities in which we live and serve, and where every team member has the opportunity to reach their full potential. Created: Canada, QC, Longueuil

Pour plus d'informations, visitez Bell pour Territory Sales Specialist, full-time