Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:
Toll Free Phone: (866) 225-9067
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Job Board Posting

Careers.Indigenous.Link

Date Printed: 2024/03/28

Inside Sales Rep

Job ID	**16722-1421**	
Web Address	https://careers.indigenous.link/viewjob?jobname=16722-1421	
Company	United Rentals	
Location	Saint John, New Brunswick	
Date Posted	From: 2021-07-26	To: 2050-01-01
Job	Type: Full time	Category: Transportation

Description

Great company. Great people. Great opportunities.As an Inside Sales Rep at United Rentals, you will serve as a key customer contact and consultant at our branch, with responsibility for recommending solutions to the customer, quoting, selling and fulfilling orders for our equipment and services based on their needs. It's a great job for an ambitious professional who has an interest in our industry and can build relationships and provide outstanding customer service. You'll multi-task, learn plenty and build your ability to drive sales and branch growth.Ã‚Â If you would enjoy the advantage of selling for the world's largest equipment rental provider, consider a future with United Rentals. Join us and grow your career as fast and as far as your ambition takes you either in Sales or Operations.Ã‚Â Additional duties include the following:

* Process rental quotations, reservations and contracts
* Establish new rental and sales accounts by serving walk-in and call-in customers
* Negotiate prices on equipment rentals and contractor supplies in accordance with pricing policies and procedures
* Dispatch delivery trucks and manage customer expectations regarding delivery
* Generate leads for new business and communicate leads with Outside Sales Representatives
* Warm call on lost and/or dormant accounts to retain business
* Maintain a clean and presentable showroom, sufficiently stocked with merchandise
* Other duties assigned as neededJob Requirements:* Bachelor's degree preferred or equivalent experience
* Exceptional relationship-building and customer service skills
* Strong ability to multitask in a fast-paced environment
* Excellent teamwork, interpersonal and communication skills
* Keen attention to detail
* Valid driver's license with acceptable driving recordÃ‚Â At United Rentals, the largest equipment rental company, we believe that it takes great employees to build a great organization - and we're passionate about helping our people grow professionally and embrace teamwork in everything they do. Our culture is based on our corporate values and centers on mutual respect, job satisfaction, diversity and a shared responsibility to build a better future. What's in it for youU.S. Full Time roles:Ã‚Â Ã‚Â Best in class benefits offering includes medical, dental, vision, flex spending and health savings accounts;Ã‚Â 401(k) retirement with company match; life and disability insurance; and paid time off including sick, vacation, holidays, and paid parental leave.Ã‚Â Comprehensive training and development and career growth opportunities.U.S. Part Time roles: Benefits offering includes 401(k) retirement with company match/RRSP; paid time off including sick, vacation and holidays; and comprehensive training and development and career growth opportunities.Canada: Best in class benefits package which includes medical, dental & vision, RRSP/DPSP*, paid time off, comprehensive training and development, and career growth opportunities.*Offered for full time roles, part time eligibility in select provincesUnited Rentals, Inc. is an Equal Opportunity Employer of women, minorities, protected veterans and individuals with disabilities.

For more information, visit United Rentals for Inside Sales Rep