



Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Link's Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:
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Job Board Posting



Careers.Indigenous.Link

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Inside Sales Rep - Sales Support Team

Job ID	15967-8610		
Web Address	https://careers.indigenous.link/viewjob?jobname=15967-8610		
Company	United Rentals		
Location	Burnaby, British Columbia		
Date Posted	From: 2021-07-07	To: 2050-01-01	
Job	Type: Full time	Category: Transportation	

Description

Great company. Great people. Great opportunities. As an Inside Sales Rep - SST you will be responsible for proactively increasing revenue for the district/metro area by providing exceptional customer service, processing rental quotes and reservations and terminating contracts. Your essential duty is to support the district/metro area objectives in all aspects of sales and customer service to ensure World-Class service and operational excellence. If you would enjoy the advantage of selling for the world's largest equipment rental provider, consider a future with United Rentals. Join us and grow your career as fast and as far as your ambition takes you either in Sales or Operations. Additional duties include the following:

- Respond to all inbound calls in a consistent, professional and courteous manner
- Review all equipment requests and propose solutions that suit the customer's requirements
- Negotiate rates on equipment rentals in accordance with pricing policies and procedures
- Identify leads for new business and communicate to the appropriate field personnel
- Effectively resolve customer issues and coordinate solutions with other personnel
- Communicate delivery needs promptly and accurately to Logistics Manager/Dispatcher
- Call on lost and/or dormant accounts to generate business
- Other duties assigned as needed

Job Requirements:

- Bachelor's degree preferred or equivalent experience
- Exceptional relationship-building and customer service skills
- Strong ability to multitask in a fast-paced environment
- Independent, self-starter and strong self-imposed structure
- Excellent teamwork, interpersonal and communication skills
- Keen attention to detail
- Valid driver's license with acceptable driving record

At United Rentals, the largest equipment rental company, we believe that it takes great employees to build a great organization - and we're passionate about helping our people grow professionally and embrace teamwork in everything they do. Our culture is based on our corporate values and centers on mutual respect, job satisfaction, diversity and a shared responsibility to build a better future. What's in it for you? U.S. Full Time roles: • Best in class benefits offering includes medical, dental, vision, flex spending and health savings accounts; • 401(k) retirement with company match; life and disability insurance; and paid time off including sick, vacation, holidays, and paid parental leave. • Comprehensive training and development and career growth opportunities. U.S. Part Time roles: Benefits offering includes 401(k) retirement with company match/RRSP; paid time off including sick, vacation and holidays; and comprehensive training and development and career growth opportunities. Canada: Best in class benefits package which includes medical, dental & vision, RRSP/DPSP*, paid time off, comprehensive training and development, and career growth opportunities. *Offered for full time roles, part time eligibility in select provinces. United Rentals, Inc. is an Equal Opportunity Employer of women, minorities, protected veterans and individuals with disabilities.

For more information, visit United Rentals for Inside Sales Rep - Sales Support Team