



Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Link's Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

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Job Board Posting



Careers.Indigenous.Link

Date Printed: 2024/05/05

Sales Representative (Markham, Ontario)

| | | | |
|-------------|---|-------------------|--|
| Job ID | 154386-en_US-9948 | | |
| Web Address | https://careers.indigenous.link/viewjob?jobname=154386-en_US-9948 | | |
| Company | Scotiabank | | |
| Location | Markham, ON | | |
| Date Posted | From: 2022-07-04 | To: 2050-01-01 | |
| Job | Type: Full-time | Category: Finance | |

Description

Requisition ID: 154386

Join a purpose driven winning team, committed to results, in an inclusive and high-performing culture. Sales Representative (Markham, Ontario) We are actively recruiting experienced Sales Representatives (Client Solutions Advisors) in Markham, Ontario – no previous banking experience required! Job Overview: As a Sales Representative (Client Solutions Advisors) in Markham, Ontario, you will be responsible for onboarding customers that have purchased a mortgage through our indirect mortgagesalesforce. Your role will be to deepen customer relationships through the sale of banking solutions. Is this role right for you

- As a Sales Representative (Client Solutions Advisors) in Markham, Ontario you’re results focused, driven, have strong sales acumen, and love meeting new people
- You’re willing to work variable hours including weekends and evenings and you’re available to meet customers at times that are convenient for them both in person and virtually
- Strong interpersonal skills to manage and build solid partnerships both internally and externally
- You possess and maintain a driver’s license and have access to personal transportation during working hours

Do you have the skills that will enable you to succeed in this role We'd love to work with you if:

- You have proven experience excelling in a sales environment (across any industry)
- You enjoy the challenge of exceeding targets
- You have effective time management, organization skills and are self driven
- You’re a relationship builder who is focused on providing a great customer experience and deepening relationships with both new and existing customers

What's in it for you

- Supportive environment with coaches that are inspired to help you exceed your goals
- Flexible workday options
- The tools you need to be successful providing customers with advice and product solutions
- Lucrative compensation package that includes base salary and quarterly compensation, putting you in control of how much you can earn
- Unique lead generation program, where we provide you pre-approved customer leads to generate your sales from

Location(s): Canada : Ontario : Markham

Scotiabank is a leading bank in the Americas. Guided by our purpose: "for every future", we help our customers, their families and their communities achieve success through a broad range of advice, products and services, including personal and commercial banking, wealth management and private banking, corporate and investment banking, and capital markets.

At Scotiabank, we value the unique skills and experiences each individual brings to the Bank, and are committed to creating and maintaining an inclusive and accessible environment for everyone. If you require accommodation (including, but not limited to, an accessible interview site, alternate format documents, ASL Interpreter, or Assistive Technology) during the recruitment and selection process, please let our Recruitment team know. If you require technical assistance, please click here. Candidates must apply directly online to be considered for this role. We thank all applicants for their interest in a career at Scotiabank; however, only those candidates who are selected for an interview will be contacted.

For more information, visit Scotiabank for Sales Representative (Markham, Ontario)