



# Indigenous.Link

Canada's fastest growing Indigenous career portal, Careers.Indigenous.Link is pleased to introduce a new approach to job searching for Indigenous Job Seekers of Canada. Careers.Indigenous.Link brings simplicity, value, and functionality to the world of Canadian online job boards.

Through our partnership with Indigenous.Links Diversity Recruitment Program, we post jobs for Canada's largest corporations and government departments. With our vertical job search engine technology, Indigenous Job Seekers can search thousands of Indigenous-specific jobs in just about every industry, city, province and postal code.

Careers.Indigenous.Link offers the hottest job listings from some of the nation's top employers, and we will continue to add services and enhance functionality ensuring a more effective job search. For example, during a search, job seekers have the ability to roll over any job listing and read a brief description of the position to determine if the job is exactly what they're searching for. This practical feature allows job seekers to only research jobs relevant to their search. By including elements like this, Careers.Indigenous.Link can help reduce the time it takes to find and apply for the best, available jobs.

The team behind Indigenous.Link is dedicated to connecting Indigenous Peoples of Canada with great jobs along with the most time and cost-effective, career-advancing resources. It is our mission to develop and maintain a website where people can go to work!

Contact us to find out more about how to become a Site Sponsor.

Corporate Headquarters:

Toll Free Phone: (866) 225-9067

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# Job Board Posting



Careers.Indigenous.Link

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## Account Manager - Custody Service

**Job ID** 151311-en\_US-8148

**Web Address**

[https://careers.indigenous.link/viewjob?jobname=151311-en\\_US-8148](https://careers.indigenous.link/viewjob?jobname=151311-en_US-8148)

**Company** Scotiabank

**Location** Toronto, ON

**Date Posted** From: 2022-07-04 To: 2050-01-01

**Job** Type: Full-time Category: Finance

**Description**

Requisition ID: 151311

Join a purpose driven winning team, committed to results, in an inclusive and high-performing culture. Purpose The Account Manager position is responsible for delivering superior Custody Services to wealthy private clients, institutional investors and to the partners that clients work with including portfolio managers, accountants and other consultants, both internal and external to Scotiabank. The incumbent is client-centric with a strong proactive approach to managing relationships, acting as the first point of contact in the provision of account administration, portfolio reporting, and problem resolution. Key Job Accountabilities

1. Relationship Management & Client Service; Provide a best in class, proactive and personalized client experience to high net worth clients and firms engaged in asset management, exemplified by timely and accurate account administration coupled with demonstrated product expertise, personal integrity and an ability to respond to stated and unstated client needs and concerns; Proactively liaise with internal support groups (i.e. GWO, SWM-Operations), to investigate and resolve issues, escalating and referring matters to other resources where appropriate; Coordinate new account openings, review and set-up client files in a timely and accurate manner, collecting and validating client documentation and AML/KYC materials; Process or approve deposits, contributions, withdrawals, trade & forex and other client entries with a high degree of accuracy in accordance with policies, procedures and best practices; Identify and elevate to the Market Lead new business opportunities that arise from the day-to-day management of account portfolios or interactions with clients and their partners; Champions a customer focused culture to deepen client relationships and leverage the broader Bank relationship, systems and knowledge.
2. Risk Management; Understand how the Bank's risk appetite and risk culture should be considered in day-to-day activities and decisions; Ensuring thorough knowledge and strict adherence to the Bank's Global Sales Practices; Actively pursues effective and efficient operations of his/her respective areas, while ensuring the adequacy, adherence to, and effectiveness of day-to-day business controls in order to meet obligations with respect to operational risk, regulatory compliance risk, AML/ATF risk and conduct risk, including but not limited to responsibilities under the Operational Risk Management Framework, Regulatory Compliance Risk

Management Framework, AML/ATF Global handbook and the Guidelines for Business Conduct.&#8226; Champions a high-performance environment and contributes to an inclusive work environmentEducation / Experience / Other Information (include only those that are specific to the role)&#8226; Post-secondary degree or diploma&#8226; Experience in the financial services industry with focus on securities administration&#8226; Strong end-user computer skills&#8226; Proven ability to represent a business in delivering a proactive and responsive service

- Knowledge of Spanish would be an asset

Location(s): Canada : Ontario : Toronto

Scotiabank is a leading bank in the Americas. Guided by our purpose: "for every future", we help our customers, their families and their communities achieve success through a broad range of advice, products and services, including personal and commercial banking, wealth management and private banking, corporate and investment banking, and capital markets.

At Scotiabank, we value the unique skills and experiences each individual brings to the Bank, and are committed to creating and maintaining an inclusive and accessible environment for everyone. If you require accommodation (including, but not limited to, an accessible interview site, alternate format documents, ASL Interpreter, or Assistive Technology) during the recruitment and selection process, please let our Recruitment team know. If you require technical assistance, please click [here](#). Candidates must apply directly online to be considered for this role. We thank all applicants for their interest in a career at Scotiabank; however, only those candidates who are selected for an interview will be contacted.

For more information, visit [Scotiabank for Account Manager - Custody Service](#)